

COURSE OVERVIEW 0E0044 Marine Insurance Master Class

Course Title

Marine Insurance Master Class

Course Date/Venue

Session 1: June 22-26, 2025/Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE

Session 2: November 17-21, 2025/Fujairah Meeting Room, Grand Millennium Al Wahda Hotel, Abu Dhabi, UAE

Course Reference

OE0044

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs



Course Description



This practical and highly-interactive course includes real-life case studies and exercises where participants will be engaged in a series of interactive small groups and class workshops.



Marine insurance covers the loss or damage of ships, cargo, terminals, and any transport or cargo by which property is transferred, acquired, or held between the points of origin and final destination. Cargo insurance is a sub-branch of marine insurance, though Marine also includes Onshore and Offshore exposed property, (container terminals, ports, oil platforms, pipelines), Hull, Marine Casualty, and Marine Liability. When goods are transported by mail or courier, shipping insurance is used instead.



This course is designed to equip delegates with an understanding of marine insurance and provide a working knowledge of the main classes of insurance, including marine cargo, hull, protection and indemnity (P&I), and other liability coverage and how these interrelate. The course examines standard coverage for each risk type, as well as providing an understanding of the maritime transportation industry, the people involved, the contractual relationships and responsibilities, along with the different types of vessel used and the current issues within the industry.





















The course includes lectures on the different types of modern commercial vessels, the international marine conventions currently in force (plus those like the Rotterdam Rules 2009, yet to come into force), cargo packing and declared weight issues. A foundation of the basic principles of marine insurance is also included, with special attention given to the Marine Insurance Act (1906) and the elements of it that will remain in force even after the Insurance Act 2015 coming into force in August 2016.

The course covers the governing law/legislation, nature and scope of marine insurance; the types of marine insurance; the marine insurance contract; the utmost good faith, misrepresentation and disclosure; the insurable interest ss.7-19 MIA and perils; the warranties, losses and measurement of indemnity; the prescription periods and notice requirements; and the subrogation 5.81 MIA, underinsurance, overinsurance and double insurance.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on marine insurance
- Discuss the governing law/legislation, nature and scope of marine insurance
- Identify the various types of marine insurance covering hull, machinery, cargo, P&I cover and other third party liability coverage
- Recognize the marine insurance contract and the utmost good faith, misrepresentation and disclosure
- Explain insurable interest ss.7-19 MIA as well as insured and excluded perils, all risks policies and two or more concurrent causes
- Describe warranties and the losses and measure of indemnity
- Review the prescription periods and notice requirements
- Discuss subrogation s.81 MIA as well as underinsurance, overinsurance and double insurance

Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive "Haward Smart Training Kit" (H-STK®). The H-STK® consists of a comprehensive set of technical content which includes electronic version of the course materials conveniently saved in a Tablet PC.

Who Should Attend

This course provides an overview of all significant aspects and consideration of marine insurance for those who are fairly new to marine insurance who wish to gain an overall knowledge of the various marine insurance classes; those who may have extensive knowledge in one or two areas of marine insurance and who wish to widen their knowledge to include other marine risk classes; those involved with reinsurance who need to understand the unique aspects of marine insurance, shipping or other maritime industry practices, for whom marine insurance is an important consideration for their business operations; and those who are involved in the legal or financial aspects of shipping who need to deepen their knowledge of the scope and background of today's marine insurance.













Course Certificate(s)

Internationally recognized certificates will be issued to all participants of the course completed a minimum of 80% of the total tuition hours.

Certificate Accreditations

Certificates are accredited by the following international accreditation organizations:-

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*BAC

British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units** (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

Course Fee

US\$ 8,000 per Delegate + **VAT**. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.





OE0044 - Page 3 of 7



Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Mr. Sergey Kole, is a Senior HSE Consultant with over 25 years of onshore and offshore experience within the Oil & Gas, Petroleum and Refinery industry. His expertise widely covers in the areas of NEBOSH HSE Certificate in Leadership Excellence, Process Safety Management, Hazardous Materials (HAZMAT), Hazard Communication (HAZCOM), Hazard Recognition & Assessment, Risk Control, Cryogens, MSDS, Liquified Natural Gas, Hazard Monitoring Techniques, Environmental Pollution Prevention, Hazardous Classification, Packaging & Labelling, Chemical Transportation, Waste Management, Chemical Spill Clean Up, Risk Assessments, Safety & Emergency Plans, Working at Heights,

Firefighting, Rescue & Operation, Fall Protection, HSSE Emergency Response & Crisis Management Operations, Confined Space Entry, Construction Health & Safety, HSSE Principles & Practices, HSE Quantitative Risk Assessment (QRA), Root Cause Analysis & Techniques, Hazardous Materials & Chemicals Handling, Chemical Spills, Safety Precaution & Response Action Plan, PSM, PHA, HAZOP, HAZID, Hazard & Risk Assessment, Task Risk Assessment (TRA), Incident Command, Accident & Incident Investigation, Emergency Response Procedures, Job Safety Analysis (JSA), Behavioural Based Safety (BBS), Work Permit & First Aid, Emergency Response. Further, he is also well versed in Anatomy of Shipping, Logistics & Transportation Planning Methods, Forecasting Logistics Demands, Visual Network Model, Logistics Operations, Tanker Vetting & Inspection, Marine Vetting & Audit Criteria Manual for Tank Ships, Marine & Ship Vetting, Vetting Process & Marine Safety Criteria, Tanker Vetting for Terminals, Ship Vetting, Marine Terminal Operations & Management, Marine Hazards Prevention & Control, Marine Communication Systems, Marine Safety, Ship Management, Oil Terminal Planning, Vessels Operations, Terminal Management & Support Operations, Oil Spill Contingency & Emergency Response Plan, Qualitative & Quantitative Risk Assessments, Terminal Planning, Oil Tanker Storage Planning, Cargo Transfer Handling, Loading & Discharging, Ballasting, Tank Cleaning, Crude Oil Washing, Ship Handling, Radar Navigation, Navigational Aids, Meteorological Data Review, Sea & Weather Condition Monitoring, ERT Vessel Coordination and Transport & Distribution Carrier. Further, he is well-versed in Sea-going Personnel Human Resource Management, Survival Craft & Rescue Boats, Dynamic Positioning, Anti-Piracy Preparedness & Response, Shipping Maintenance System, Oil & Chemical Tanker, Liquefied Gas Tanker, Inert Gas System, Crude Oil Tanker & Gas Carrier, Offshore Logistics & Supply Management, Marine Fleet Management & Operations, International Maritime Conventions & Codes, Marine Radar, Port Traffic Control Systems & Instrumentation, H2S Hazard Awareness, Firefighting, Medical Care Onboard, Carriage of Dangerous & Hazardous Substances and Ballast Water & Sediment Management.

During his career life. Mr. Sergev has gained his technical and marine expertise through various challenging key positions such as being the Project Manager, Account Manager, Commercial Sales Manager, Manager, Sales Engineer, Project Specialist, Senior HR Consultant, Senior Lecturer, Senior Consultant/Trainer, Business Consultant, Captain, Operations Director, Project Manager, Port Supervisor, Master of General Cargo Ship, Master of Container Ship, Chief Officer, Marine Operations Specialist, Marine Coordinator, On-call Duty Officer, Crewing Consultant, 2nd Officer, Ship Chandler and Senior Instructor/Trainer for several international companies such as ZADCO, AMEC Foster Wheeler, Fircroft Engineering Services, Ltd., Rusalina Yacht Company, Van Oord Offshore, Exxon Neftegaz Ltd (ENL), Jr Shipping, Carisbrooke Shipping, Unicorn Petrol ve Kimya, Q Shipping BV, m/v Tradeport, Miedema Shipping CV, Rah Management BV, Petrobulk Maritime Inc., Empross Lines Ship Management, Melcard Ltd., Aquarian Shell Marine Inc., Mercy Baaba and Square Ltd.

Mr. Sergey has a Bachelor's degree in Navigation in Nautical Studies from the Kiev State Academy of Water Transport, Ukraine and holds a Master Mariner (Unlimited) Certificates of Equivalent Competency from the MCA, UK and NSI, Netherlands. Further, he is a Certified Instructor/Trainer, a Certified Internal Verifier/Assessor/Trainer by the Institute of Leadership & Management (ILM) and has delivered various trainings, courses, seminars, workshops and conferences internationally.









Training Methodology

All our Courses are including Hands-on Practical Sessions using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

30% Lectures

20% Practical Workshops & Work Presentations

30% Hands-on Practical Exercises & Case Studies

20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1

| Registration & Coffee |
|--|
| Welcome & Introduction |
| PRE-TEST |
| Introduction |
| History • Governing Law/Legislation • Nature & Scope of Marine Insurance |
| Break |
| Гуреs of Marine Insurance |
| Hull & Machinery • Cargo • P&I Cover |
| Гуреs of Marine Insurance (cont'd) |
| Other Third Party Liability Coverage • Specified Perils v All Risks |
| Break |
| Parties |
| Assured • Additional Assured • Underwriters • Brokers |
| Recap |
| Lunch & End of Day One |
| |

Day 2

| 0730 - 0900 | The Marine Insurance Contract Requirements • Time & Voyage Policies (s. 29 MIA) • Valued & Unvalued |
|-------------|---|
| | Policies (s.30 MIA) |
| 0900 - 0915 | Break |
| | The Marine Insurance Contract (cont'd) |
| 0915 – 1100 | Floating Policies (s.31 MIA) • Construction of the Contract • The Premium |
| | ss. 47-50 MIA |
| | Utmost Good Faith, Misrepresentation & Disclosure |
| 1100 – 1215 | Utmost Good Faith s.20 MIA • Disclosure s.21 MIA "Material |
| | Circumstances" |
| 1215 - 1230 | Break |
| 1230 - 1420 | Utmost Good Faith, Misrepresentation & Disclosure (cont'd) |
| | Misrepresentation s. 22 MIA • Examples of Material Facts |
| 1420 - 1430 | Recap |
| 1430 | Lunch & End of Day Two |









Day 3

| 0730 - 0900 | Insurable Interest ss.7-19 MIA |
|-------------|--|
| 0900 - 0915 | Break |
| 0915 - 1100 | Insurable Interest ss.7-19 MIA (cont'd) |
| 1100 – 1215 | Perils |
| | Insured Perils • Excluded Perils |
| 1215 - 1230 | Break |
| 1230 – 1420 | Perils (cont'd) |
| | All Risks Policies • Two or More Concurrent Causes |
| 1420 - 1430 | Recap |
| 1430 | Lunch & End of Day Three |

Day 4

| 0730 – 0900 | Warranties |
|-------------|---|
| | What is Warranty? • Implied Warranties |
| 0900 - 0915 | Break |
| 0915 – 1100 | Warranties (cont'd) |
| | Express Warranties |
| 1100 – 1215 | Losses & Measure of Indemnity |
| | Duty of Assured to Mitigate s. 80 MIA • Total Loss ss.54-56 MIA • |
| | Constructive Total Loss s. 57 MIA • Partial Losses |
| 1215 - 1230 | Break |
| 1230 – 1420 | Losses & Measure of Indemnity (cont'd) |
| | Sue & Labour Expenses s.79 MIA • Third Party Liability s.73 MIA • |
| | Proportional Liability s. 75 MIA • Successive Losses s.78 MIA |
| 1420 - 1430 | Recap |
| 1430 | Lunch & End of Day Four |

Day 5

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|-------------|--|
| | Prescription Periods & Notice Requirements |
| 0730 - 0930 | Prescription by Statute • Contractual Limitation & Notice Periods • Relief |
| | Against Forfeiture |
| 0930 - 0945 | Break |
| 0945 - 1030 | Subrogation s.81 MIA |
| 1030 - 1230 | Underinsurance, Overinsurance & Double Insurance |
| | Underinsurance s.88 MIA • Overinsurance s.85(8) MIA |
| 1230 - 1245 | Break |
| 1245 - 1345 | Underinsurance, Overinsurance & Double Insurance (cont'd) |
| | Double Insurance s.86 MIA |
| 1345 - 1400 | Course Conclusion |
| 1400 - 1415 | POST-TEST |
| 1415 - 1430 | Presentation of Course Certificates |
| 1430 | Lunch & End of Course |









Practical Sessions

This practical and highly-interactive course includes real-life case studies and exercises:-



<u>Course Coordinator</u>
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