COURSE OVERVIEW LM0270
Oil & Gas Supply Chain

Course Title
Oil & Gas Supply Chain

Course Date/Venue
Session 1: January 11-15, 2026/Meeting Plus 9, City Centre Rotana, Doha Qatar
Session 2: November 01-05, 2026/Meeting Plus 9, City Centre Rotana, Doha Qatar

Course Reference
LM0270

Course Duration/Credits
Five days/3.0 CEUs/30 PDHs

Course Description

This practical and highly-interactive course includes various practical sessions and exercises. Theory learnt will be applied using our state-of-the-art simulators.

This course is designed to provide participants with a complete and up-to-date overview of the supply chain. It covers the concept of logistics, logistics planning and logistics process; strengthen relationship with all the stakeholders in the supply chain and developing effective sourcing and procurement measures; assessing and recommending the appropriate purchasing arrangement for the organization; identifying and evaluating costs and terms in purchasing arrangements; and evaluating modal options for different cargoes and customers.

During this interactive course, participants will learn the packaging, labeling and handling different types of cargoes in accordance with industry and legal practice; the selection of freight agents and other subcontractors; the key areas covered by international transport organizations; the intermodal journeys using various means of carriage; the problems in production and process; the efficient and effective stock management, control and loss prevention; and the organizational policy on ICT applications in relation to an organization's activities.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain a comprehensive knowledge on logistics and supply chain
- Explain the concept of logistics and logistics planning as well as plan and manage the logistics process
- Strengthen relationship with all the stakeholders in the supply chain and develop effective sourcing and procurement measures
- Assess and recommend the appropriate purchasing arrangement for the organization
- Identify and evaluate costs and terms in purchasing arrangements and evaluate modal options for different cargoes and customers
- Ensure that the packaging, labeling and handling different types of cargoes is done in accordance with industry and legal practice
- Contribute to selection of freight agents and other subcontractors and identify the key areas covered by international transport organizations
- Plan intermodal journeys using various means of carriage and identify problems in production and process
- Contribute to providing efficient and effective stock management and control and contribute to loss prevention
- Contribute to organizational policy on ICT and evaluate to organizational policy on ICT applications in relation to an organization's activities

Exclusive Smart Training Kit - H-STK®

*Participants of this course will receive the exclusive "Haward Smart Training Kit" (**H-STK®**). The **H-STK®** consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.*

Who Should Attend

This course is intended for those who are already working in the industry/sector at a middle management level and who wish to develop a strategic view of logistics and transport operations and be capable of reviewing operational activities.

Training Methodology

All our Courses are including **Hands-on Practical Sessions** using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

30% Lectures
20% Practical Workshops & Work Presentations
30% Hands-on Practical Exercises & Case Studies
20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

Course Certificate(s)

(1) Internationally recognized Competency Certificates and Plastic Wallet Card Certificates will be issued to participants who completed a minimum of 80% of the total tuition hours and successfully passed the exam at the end of the course. Certificates are valid for 5 years.

Recertification is FOC for a Lifetime.

Sample Certificates

The following are samples of the certificates that will be awarded to course participants:-

(2) Official Transcript of Records will be provided to the successful delegates with the equivalent number of ANSI/IACET accredited Continuing Education Units (CEUs) earned during the course.

* Haward Technology * CEUs * Haward Technology * CEUs * Haward Technology * CEUs * Haward Technology *

Page 1 of 1

Haward Technology Middle East

Continuing Professional Development (HTME-CPD)

CEU Official Transcript of Records

TOR Issuance Date: 07-Dec-17

HTME No. PAR21923

Participant Name: Hassan Al Zayazi

Program Ref.	Program Title	Program Date	No. of Contact Hours	CEU's
LM270	Certified Logistics and Supply Chain	December 03-07, 2017	30	3.0

Total No. of CEU's Earned as of TOR Issuance Date **3.0**

TRUE COPY

Maricel De Guzman
Academic Director

Haward Technology has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 1760 Old Meadow Road, Suite 500, McLean, VA 22102, USA. In obtaining this approval, Haward Technology has demonstrated that it complies with the ANSI/IACET 1-2013 Standard which is widely recognized as the standard of good practice internationally. As a result of their Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for programs that qualify under the ANSI/IACET 1-2013 Standard.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking Continuing Education Units (CEUs) in accordance with the rules & regulations of the International Association for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology is accredited by

P.O. Box 26070, Abu Dhabi, United Arab Emirates | Tel.: +971 2 3091 714 | Fax: +971 2 3091 716 | E-mail: info@haward.org | Website: www.haward.org

Certificate Accreditations

Certificates are accredited by the following international accreditation organizations: -

- British Accreditation Council (BAC)

  Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

- The International Accreditors for Continuing Education and Training (IACET - USA)

  Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

  Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units** (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

  Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

Course Fee

US$ 6,000 per Delegate. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:

Mr. Pan Kidis, MBA, BSc, is a **Senior Logistics & Management Consultant** with over **30 years** of extensive experience in **Logistics & Transportation Planning** Methods, **Forecasting Logistics** Demands, Visual Network Model, **Logistics Operations**, **Strategic Transport Planning**, **Transport** System, **Fleet Planning**, Routing & Scheduling, **Transport** Cost Concepts & Elements, Costing Vehicles & Trips, Tariff Fixing, **Supply Chain & Operations** Management, **Logistics & Production** Planning, **Cost Reduction** Techniques, **Inventory** Management, **Business Analysis**, **Risk** Management, **Production** Management, **Warehouse** Management, **Production Planning, Material Requirement Planning**, **Budgeting**, Production & Shop Floor Scheduling, **Cost Analysis**, **Database** Design & Implementation, **Business Administration, Production Data** Acquisition & Analysis, Industrial **Logistics**, Process Improvement, Team Leadership & Training, Textile Manufacturing, Staff Reduction, **Warehouse** and **Shipping**. Further, he is also well-versed in **Cash Flow** Management, **Decision Making** Techniques, Production Planning & Scheduling, Production & Product Inventory Control, **Inventory** Analysis Tools, **Stock Management** Techniques, Material Handling, Process Improvement & Equipment Selection, **Costing & Budgeting**, Wastewater Treatment Plant Monitoring & Control, Volume Tank Measurements, Data Acquisition and Energy Conservation. He is currently the **Business Analyst** of Diasfalisis Ltd. wherein he is responsible in the design of the proposed business model and develop and evaluate new applications.

Mr. Kidis had occupied several significant positions as the **Supply Chain Manager**, **Production Planning & Logistics Manager**, **Purchasing Office Manager**, **Project Manager**, **Assistant Dyeing Manager**, **Production Supervisor**, **Production Coordinator** and Design & Analysis Intern for various international companies such as the Hellenic Fabrics, **AKZO Chemicals Ltd.** and **EKO Refinery** and Greek Navy Force.

Mr. Kidis has a **Master's** degree in **Business Administration** from the **University of Kent**, **UK** and a **Bachelor's** degree in **Chemical Engineering** from the **Aristotle University of Thessaloniki**, **Greece**. Further, he is a **Certified Instructor/Trainer** and has delivered numerous trainings, courses, workshops, seminars and conferences internationally.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1

0730 – 0745	*Registration & Coffee*
0745 – 0800	*Welcome & Introduction*
0800 – 0815	***PRE-TEST***
0815 – 0930	***Characteristics of Logistics & Supply Chain*** *Define Logistics ● Explain Elements of Logistics*
0930 – 0945	*Break*
0945 – 1100	***Characteristics of Logistics & Supply Chain (cont'd)*** *Explain the Role O Freight Transport Management as an Element of Logistics ● Describe Supply Chain Management*
1100 – 1230	***Characteristics of Logistics & Supply Chain (cont'd)*** *Factors Influencing the Supply Chain*
1230 – 1245	*Break*
1245 – 1420	***Characteristics of Logistics & Supply Chain (cont'd)*** *Explain the Importance of Reverse Logistics*
1420 – 1430	***Recap***
1430	*Lunch & End of Day One*

Day 2

0730 – 0930	***Procurement*** *Describe the Function of Procurement ● Describe the Different Types of Purchasing Arrangements*
0930 – 0945	*Break*
0945 – 1100	***Procurement (cont'd)*** *Explain the Sourcing Function ● Explain the Different Types of Sourcing Arrangements*
1100 – 1230	***Procurement (cont'd)*** *Describe Suppliers & Client Relationship Management*
1230 – 1245	*Break*
1245 – 1420	***Procurement (cont'd)*** *Describe How to Cost Purchases*
1420 – 1430	***Recap***
1430	*Lunch & End of Day Two*

Day 3

0730 – 0830	***Transport & Distribution Management*** *Explain the Special Arrangements Required for the Movement and Handling of Particular Types of Goods ● Compare the Impact of Unitisation*
0930 – 0945	*Break*
0945 – 1100	***Transport & Distribution Management (cont'd)*** *Discuss the Use of Third Parties in the Movement of Goods and the Provision of Loads ● Consider the Various Sources of Goods for Movement & Explain the Characteristics of Collection Sites*

1100 – 1230	***Transport & Distribution Management (cont'd)*** *Compare the Different Modes of Transport as a Medium for the Movement of Goods* ● *Describe the Types of Movement of Goods*
1230 – 1245	*Break*
1245 – 1420	***Transport & Distribution Management (cont'd)*** *Describe the Stakeholders in the Movement of Goods* ● *Consider the Future for the Various Types of Movements in View of Legislative & Market Changes*
1420 – 1430	***Recap***
1430	*Lunch & End of Day Three*

Day 4

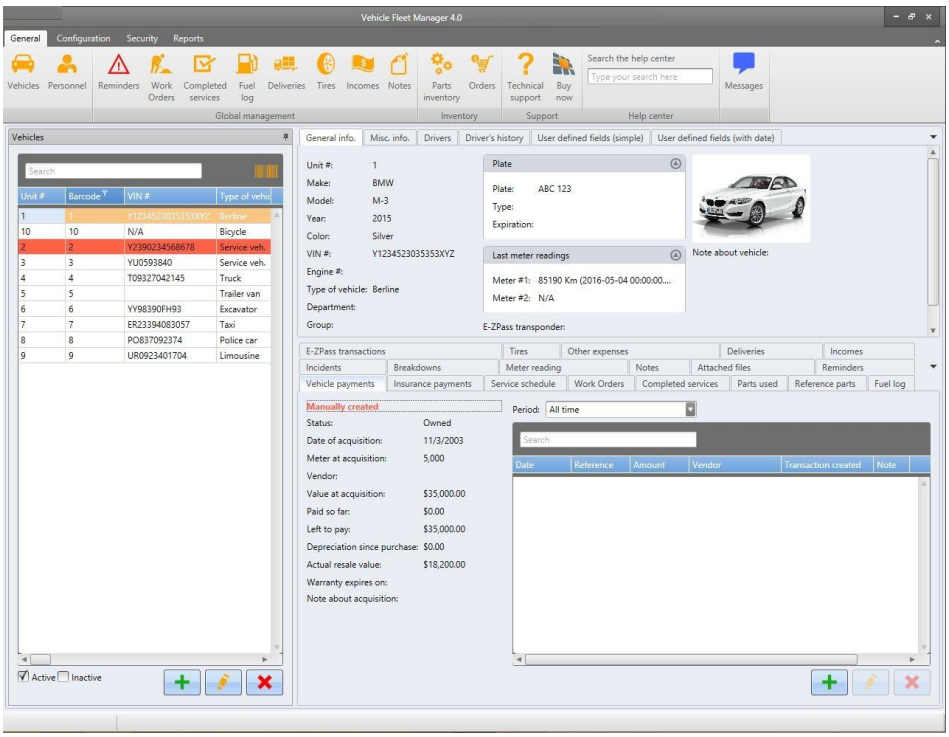
0730 – 0930	***Production Planning & Inventory Management*** *Describe the Process of Production Planning* ● *Describe the Different Types of Planning & Control Techniques Used*
0930 – 0945	*Break*
0945 – 1100	***Production Planning & Inventory Management (cont'd)*** *Explain the Function of Inventory Management* ● *Describe the Costs Associated with Holding Inventory*
1100 – 1230	***Production Planning & Inventory Management (cont'd)*** *Explain the Inventory Management* ● *Describe the Function & Aspects of Stock Control*
1230 – 1245	*Break*
1245 – 1420	***Production Planning & Inventory Management (cont'd)*** *Explain the Purpose & Functions of Warehousing*
1420 – 1430	***Recap***
1430	*Lunch & End of Day Four*

Day 5

0730 – 0930	***Information Technology & the Logistics & Supply Chain*** *Explain Developments in E-Commerce* ● *Explain Common E-Commerce Business Models*
0930 – 0945	*Break*
0945 – 1100	***Information Technology & the Logistics & Supply Chain (cont'd)*** *Explain Main Steps in Developing an E-Commerce Site* ● *Explain Developments in Information Technology*
1100 – 1230	***Information Technology & the Logistics & Supply Chain (cont'd)*** *Explain the ICT Requirements of Transport & Logistics* ● *Describe Main Applications*
1230 – 1245	*Break*
1245 – 1300	***Information Technology & the Logistics & Supply Chain (cont'd)*** *Explain Developments in E-Commerce* ● *Explain Common E-Commerce Business Models*
1300 – 1315	***Course Conclusion***
1315 – 1415	***COMPETENCY EXAM***
1415 – 1430	*Presentation of Course Certificates*
1430	*Lunch & End of Course*

Simulator (Hands-on Practical Sessions)

Practical sessions will be organized during the course for delegates to practice the theory learnt. Delegates will be provided with an opportunity to carryout various exercises using our state-of-the-art simulators "Vehicle Fleet Manager 4.0" software.



Vehicle Fleet Manager 4.0

Course Coordinator

Reem Dergham, Tel: +974 4423 1327, Email: reem@haward.org