

COURSE OVERVIEW CM0067 Certified Contract Administration

Course Title

Certified Contract Administration

Course Date/Venue

January 25-29, 2026/Crowne Meeting Room, Crowne Plaza Al Khobar, an IHG Hotel, Al Khobar, KSA

(30 PDHs)

Course Reference CM0067

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs

Course Description



This practical and highly-interactive course includes real-life case studies and exercises where participants will be engaged in a series of interactive small groups and class workshops.

Good contract administration is required to manage specification, development, contractual agreement, competitive tendering, evaluation, cost control, variations, final accounts, claims and disputes, this will eventually helps to reduce costs.

Contract administration involves managing your contracts to make sure you comply with and fulfill contract conditions. Good the contract administration ensures parties satisfaction and minimizes disputes.

Contract administration is practiced whenever contracts are involved. This process focuses on the relationship formed between the buyer and the supplier from contract award to contract closeout or contract termination.

This course is designed to provide participants with a comprehensive and up-to-date overview of contractual administration. It covers the importance and elements of contract administration.





























The course will also discuss the overall management plan for the contract; aligning contract planning with established organizational system; the various types of outputs and contracts; the relationships and responsibilities of the contract administrator; maintaining schedules and contract changes; the issues in contract performance; and the claim process, the key points in formulating claims and the key consideration in valuing claims.

By the end of the course, participants will be able to recognize the dispute in details; apply dispute management and resolution; implement the acceptance and close out covering the warranties, source code escrows, forms of payments, progress payments and claims and disputes; negotiate claims and disputes; and apply close out procedures and post contracting review meeting.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain a comprehensive knowledge on contractual administration
- Discuss the importance and elements of contract administration
- Develop the overall management plan for the contract and align contract planning with established organizational system
- Evaluate risks, determine which risks to transfer via the contract and develop strategies for mitigating and managing residual risk
- Identify the various types of outputs and contracts including typical outputs of contract administration, monitoring techniques, identify the risk, response to risk, contract type and economic price adjustments
- Describe the relationships and responsibilities of the contract administrator
- Carryout contract administration techniques and project management
- Maintain schedules and contract changes, expedite techniques and evaluate price changes
- Identify the issues in contract performance including contract terminations, service level termination event, responding to a breach, manuals and drawings, supplier/contractor relations and subcontractor issues
- Illustrate claim process and identify the key points in formulating claims and key considerations in valuing claims
- Recognize claims in detail, dispute management and resolution
- Explain acceptance and close out covering warranties, source code escrows, forms of payments, progress payments and claims and disputes
- Negotiate claims and disputes as well as apply close out procedures and post contracting review meeting











Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive "Haward Smart Training Kit" (H-STK®). The H-STK® consists of a comprehensive set of technical content which includes electronic version of the course materials conveniently saved in a Tablet PC.

Who Should Attend

The course is designed for contract administrators, project coordinators, contracts officers and managers, engineering project managers, construction managers, tenders managers, buyers, purchasing managers, project managers, maintenance managers, and systems managers in organizations whose leadership wants world-class skills sets in those involved in contract administration activities. The course is a great way to develop those new to the function, prepare for a major project or useful as a refresher for veterans.

Course Certificate(s)

(1) Internationally recognized Competency Certificates will be issued to participants who completed a minimum of 80% of the total tuition hours and successfully passed the exam at the end of the course. Certificates are valid for 5 years.

Recertification is FOC for a Lifetime.

Sample of Certificates

The following are samples of the certificates that will be awarded to course participants:-















(2) Official Transcript of Records will be provided to the successful delegates with the equivalent number of ANSI/IACET accredited Continuing Education Units (CEUs) earned during the course.















Certificate Accreditations

Haward's certificates are accredited by the following international accreditation organizations: -



British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. Haward's certificates are internationally recognized and accredited by the British Accreditation Council (BAC). BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

• The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units** (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

Course Fee

US\$ 5,500 per Delegate + **VAT**. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.













Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Dr. Chris Le Roux, PhD, MSc, BSc, PMI-PMP, is a Senior Management Consultant with over 30 years of teaching, training and industrial experience. His expertise lies extensively in the areas of Contract Management, Tender Development, Contract Standards & Laws, Dispute Resolution & Risk Identification, Global Diverse & Virtual Teams Operation, Exceeding Customer Expectations, Corporate Governance Best Practice, Business Performance Management & Improvement, Building Environment of Trust & Commitment, Leadership Skills, Presentation Skills, Communication & Interpersonal Skills, Effective

Communication & Influencing Skills, Effective Business Writing Skills, Creative Thinking & Problem-Solving Techniques, Emotional Intelligence, Writing Business Documents, Business Writing (Memo & Report Writing), Leadership & Team Building, Strategic Planning, Risk Analysis & Risk Management, Win-Win Negotiation Strategies, Quality Improvement & Resource Optimization, Neuro Linguistic Programming (NLP), Personal Resilience Developing, Effective Role Modelling & Development, Managing Dynamic Work Environments, Organizational Development, Career Management, Situation & Behaviour Analysis, Interpersonal Motivation Skills, Inventory Management, Financial Administration, Project & Contracts Management Skills, Project & Construction Management, Project Planning, Scheduling & Control, Project Management, Project Delivery & Governance Framework, Project Management Practices, Project Management Disciplines, Project Risk Management, Risk Identification Tools & Techniques, Project Life Cycle, Project Human Resource Management and Project **Communications** Management. Further, he is also well-versed in Water Supply System Security, Vulnerability & Terrorism, Integrated Security Systems, Incident Threat Characterization & Analysis, Physical Security Systems, Security Crisis, Security Emergency Plan, Command & Control System, Preventive Actions and Situation Analysis. He was the Psychologist & Project Manager wherein he was responsible in the project management and private psychology practices.

During his career life, Dr. Le Roux has gained his academic and field experience through his various significant positions and dedication as the Director, Medico Legal Assessor Psychologist, Training & Development General Manager, Project Manager, Account Manager, Commercial Sales Manager, Manager, Sales Engineer, Project Specialist, Psychology Practitioner, Senior HR Consultant, Senior Lecturer, Senior Consultant/Trainer, Business Consultant, Assistant Chief Education Specialist, ASI Coordinator, Part-time Lecturer/Trainer, PMP & Scrum Trainer, Assessor & Moderator, Team Leader, Departmental Head, Technical Instructor/Qualifying Technician, Apprentice Electrician: Signals and Part-Time Electrician from various companies and universities such as the South African Railway (SAR), Department of Education & Culture, ESKOM, Logistic Technologies (Pty. Ltd), Human Development: Consulting Psychologies (HDCP) & IFS, Mincon, Eagle Support Africa, Sprout Consulting, UKZN, Grey Campus, Classis Seminars, CBM Training, just to name a few.

Dr. Le Roux has a PhD in Commerce Major in Leadership in Performance & Change, a Master's degree in Human Resource Management, a Bachelor's degree (with Honours) in Industrial Psychology, a National Higher Diploma and a National Technical Diploma in Electrical & Mechanical Engineering. Further, he is a Certified Project Management Professional (PMI-PMP), a Certified Scrum Master Trainer by the VMEdu, a Certified Instructor/Trainer and a Certified Internal Verifier/Assessor/Trainer by the Institute of Leadership & Management (ILM). Moreover, he is a Registered Industrial Psychologist by the Health Professions Council of South Africa (HPCSA), a Registered Educator by the South African Council for Educators (SACE) and a Registered Facilitator, Assessor & Moderator with Education, Training and Development Practices (ETDP) SETA. He has further delivered numerous trainings, courses, seminars, conferences and workshops globally.























Training Methodology

All our Courses are including Hands-on Practical Sessions using equipment, State-ofthe-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

30% Lectures

20% Practical Workshops & Work Presentations

30% Hands-on Practical Exercises & Case Studies

20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

training methodology before or during the course for technical reasons.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Sunday 25th of January 2026 Day 1.

Day 1:	Sunday, 25" of January 2026
0730 - 0800	Registration & Coffee
0800 - 0815	Welcome & Introduction
0815 - 0830	PRE-TEST
	The Importance of Contract Administration
0830 - 0930	Contract Awareness - What Makes a Contract? • What's Relevant and What's
	Not in Terms of your Role as an Administrator
0930 - 0945	Break
	The Importance of Contract Administration (cont'd)
0945 - 1100	How Getting it Right can Add Value and Getting it Wrong • An Overview of
	Different Types of Contracts
	Elements of Contract Administration
1100 - 1130	Effective Contract Administration • The Most Critical Elements • Key Players in
	Contract Administration • Post Award Conference
	Elements of Contract Administration (cont'd)
1130 – 1215	Analysis of the Contract • Establishing Major Deliverables • What Needs to be
	Measured?
1215 – 1230	Break
	Contract Planning
1230 – 1420	Developing the Overall Management Plan for the Contract • Aligning Contract
	Planning with Established Organizational Systems
	Recap
1420 – 1430	Using this Course Overview, the Instructor(s) will Brief Participants about the
1120 1100	Topics that were Discussed Today and Advise Them of the Topics to be Discussed
	Tomorrow
1430	Lunch & End of Day One

Dav 2: Monday, 26th of January 2026

	Contract Planning (cont'd)
0730 - 0930	Evaluating Risks and Determining which Risks to Transfer Via the Contract
0/30 - 0930	Developing Strategies for Mitigating and Managing Residual Risk • Making the
	Contract Operational
0930 - 0945	Break













0945 - 1100	Outputs & Contract Types Typical Outputs of Contract Administration ● Monitoring Techniques ● Identify the Risk
1100 - 1130	Outputs & Contract Types (cont'd) Response to Risk ● Contract Type ● Economic Price Adjustments
1130 – 1215	The Contract Administrator's Relationships and Responsibilities The Administrator's Role and Limits of Authority • Examining other Roles in the Contract Management Network and their Associated Limits of Authority/Decision Making Power • The Interpersonal Communication to make Contracts Happen • Ethics in Contract Management • Are Contractual Obligations and Ethics the Same Thing?
1215 – 1230	Break
1230 – 1420	Contract Administration Techniques The Four Levels of Communication to be Considered • Hierarchical, Contractual, Conversational and Instructional • The Importance of Effective Systems for the Administration of Contracts
1420 – 1430	Recap Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow
1430	Lunch & End of Day Two

Day 3: Tuesday, 27th of January 2026

Day 3:	ruesday, 21" of January 2026
	Contract Administration and Project Management
	Establishing Timelines, Lookups and Prompts • Contract Compliance: Monitoring,
0730 - 0930	Reporting and Adherence to Standards • Document Control and Milestone
	Planning • Developing Communication Systems within the Contract • Delivery
	Hierarchy
0930 - 0945	Break
	Maintaining Schedules & Contract Changes
0945 - 1100	Maintaining Contract Schedules • Expediting Techniques • Major Causes of
	Changes
	Maintaining Schedules & Contract Changes (cont'd)
1100 – 1215	Contract Price Changes • Evaluating Price Changes • Practical Considerations for
	Bonds and Guarantees
1215 - 1230	Break
	Issues in Contract Performance
1230 - 1420	Contract Terminations • Service Level Termination Event • What Constitutes
	Breach? ● Responding to a Breach
	Recap
1420 – 1430	Using this Course Overview, the Instructor(s) will Brief Participants about the
1420 - 1430	Topics that were Discussed Today and Advise Them of the Topics to be Discussed
	Tomorrow
1430	Lunch & End of Day Three

Day 4: Wednesday, 28th of January 2026

/	
0730 – 0930	Issues in Contract Performance (cont'd) Right to Cover ● Manuals and Drawings ● Supplier/Contractor Relations ● Subcontractor Issues
0930 - 0945	Break













0945 - 1100	The Claims Process Overview of the Claims Process • Key Points in Formulating Claims • Key Considerations in Valuing Claims
1100 – 1215	Claims in Detail Payment Claims • The Legal Principles and the Practical Procedures Variations • Legal Principles and Practical Procedures
1215 – 1230	Break
1230 – 1420	Claims in Detail (cont'd) Delays, Extensions of Time, Delay Costs and Liquidated Damages • Legal Principles and Practical Aspects of their Management • Defects-the Contractual Remedies and the Practical Procedures for Ensuring they are Realized
1420 – 1430	Recap Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow
1430	Lunch & End of Day Four

Day 5: Thursday, 29th of January 2026

Day J.	Thursday, 29 Or January 2020
	Dispute Management & Resolution
0730 - 0930	What is Contract Breach? • Damages & other Remedies • Liquidated Damages •
	<i>Tips & Traps</i> ● <i>Termination of Contract</i>
0930 - 0945	Break
	Dispute Management & Resolution (cont'd)
0945 - 1100	Should we Litigate? • Using Arbitration, Mediation or Conciliation as Means to
0943 - 1100	Resolve Contractual Disputes • Strengths & Weaknesses of Alternative Dispute
	Resolution Processes • Dispute Resolution Scenario
	Acceptance & Close Out
1100 - 1215	Warranties • Source Code Escrows • Forms of Payment • Progress Payments •
	Claims & Disputes
1215 - 1230	Break
	Acceptance & Close Out (cont'd)
1230 - 1300	Negotiations of Claims & Disputes • Final Acceptance • Close out Procedures •
	Post Contracting Review Meeting
	Course Conclusion
1300 - 1315	Using this Course Overview, the Instructor(s) will Brief Participants about the
	Course Topics that were Covered During the Course
1315 – 1415	COMPETENCY EXAM
1415 – 1430	Presentation of Course Certificates
1430	Lunch & End of Course











<u>Practical Sessions</u>
This practical and highly-interactive course includes the following real-life case studies:-



<u>Course Coordinator</u>
Mari Nakintu, Tel: +971 2 30 91 714, Email: <u>mari1@haward.org</u>









