

# **COURSE OVERVIEW FM0087 Investment Fundamentals & Financial Analysis**

#### Course Title

Investment Fundamentals & Financial Analysis

### Course Date/Venue

October 20-24, 2025/Fujairah Meeting Room, Grand Millennium Al Wahda Hotel, Abu Dhabi, UAE

Course Reference FM0087

Course Duration/Credits Five days/2.75 CEUs/27.5 PDHs





application. This course is designed to provide participants with a detailed and up-to-date overview of financial and investment practices. It covers the factors influencing investments by firms including interest rates, economic

This practical and highly-interactive course includes

various practical sessions and exercises.

learnt will be applied using the

growth, inflation, productivity of capital, wage costs and depreciation; the types of financial investments as well as shares, bonds, treasury bills, annuities, certificate of deposit and collateralized debt obligations; and the financial markets, exchanges, stock market, bond market, derivatives market, market, money commodity market, spot market and real estate market.



During this interactive course, participants will learn the types of investment strategies covering passive and active strategies, growth investing, value investing, income investing, dividend growth investing, contrarian investing and indexing; the methods of property investment management, real estate investments, real estate trading investment management through investment trusts; the types of companies and stocks and their selection process including growth companies, defensive companies, cyclical companies, and speculative companies; the global bond markets and the factors influencing pension plan investments; the steps in performance investment measurement; and benchmark selection, calculation of the portfolio's excess return, performance attribution and risk analysis.



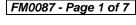






















**Theory** 

Excel"



#### **Course Objectives**

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on finance and investment practices
- Discuss the factors influencing investments by firms including interest rates, economic growth, inflation, productivity of capital, wage costs and depreciation
- Recognize the types of financial investments as well as shares, bonds, treasury bills, annuities, certificate of deposit and collateralized debt obligations
- Determine financial markets, exchanges, stock market, bond market, forex market, derivatives market, money market, commodity market, spot market and real estate market
- Identify the types of investment strategies covering passive and active strategies, growth investing, value investing, income investing, dividend growth investing, contrarian investing and indexing
- Carryout various methods of property investment management, real estate investments, real estate trading and investment management through real estate investment trusts
- Recognize the types of companies and stocks and their selection process including growth companies, defensive companies, cyclical companies and speculative companies
- Discuss global bond markets and the factors influencing pension plan investments
- Apply the steps in investment performance measurement, benchmark selection, calculation of the portfolio's excess return, performance attribution and risk analysis

#### Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive "Haward Smart Training Kit" (**H-STK**®). The **H-STK**® consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.

#### **Who Should Attend**

The course is intended for bankers, investment bankers, export credit agency officers, multilateral lenders, fund and asset managers including for funds investing in real estate, private equity, equity and distressed debt. It is also beneficial for those investors including shari'ah compliant investors, real estate professionals, private equity professionals, treasurers and corporate finance professionals, entities involeved in asset securitizations, special operations officers including bankruptcy and work-out officers.

This course is also intended for project, infrastructure and real estate developers, government agency officers associated with project, infrastructure, developments, construction contractors, equipment suppliers, oil and gas, petrochemical, electricity and other professionals, insurers, finance lawyers and accountants.

### Course Fee

**US\$ 5,500** per Delegate + **VAT**. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.















## **Course Certificate(s)**

Internationally recognized certificates will be issued to all participants of the course who completed a minimum of 80% of the total tuition hours.

#### **Certificate Accreditations**

Certificates are accredited by the following international accreditation organizations: -

BAC

British Accreditation Council (BAC)

Haward Technology is accredited by the British Accreditation Council for Independent Further and Higher Education as an International Centre. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the ANSI/IACET 2018-1 Standard which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET 2018-1 Standard.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking Continuing Education Units (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award 2.75 CEUs (Continuing Education Units) or 27.5 PDHs (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.









### Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Mr. Lionel Perry, FFA FIPA, CA, CFE, MSc, BSc, is a Senior Financial & Accounting Management Expert with almost 35 years of extensive experience within Oil & Gas, Petrochemical, Refinery, Power & Water Utilities, Other Energy Sectors and Financial industries. His vast experience widely covers in the areas of Financial Analysis Techniques, Financial Analysis, Evaluation & Budgeting, Financial Analysis, Legal Translation, Legal Documentation Processes and Procedures, Contract and Legal Document Drafting, Contract Negotiation and Legal Perspective, Legal Compliance and Corporate Governance, Budgeting & Feasibility Study, Financial & Accounting Management, Financial Accounting Principles, Accounting Principles & Framework, Accounting Policy Framework, Accounting & Accounting & Accounting & Accounting Principles & Framework, Accounting Principles & Framework, Accounting Principles

Financial Strategy, Contract Management, Contract Negotiation, Contract Management & Tendering, Contract & Risk Management, Accounting & Performance Measurement, Budgeting, Accounting & Cost Control, General Accounting, Control & Internal Auditing, Operational & Financial Auditing, Finance & Accounting Principles, Fund & Accounting Procedures, Advanced Consolidation & Financial Reporting, Financial Statements Review, Accounts Payable Management, Accounts Payable GAAP (Generally Accepted Accounting Principles), Accounts Payable Principles & Guidelines, Accounts Payable & Disbursements, Accounts Payable Best Practices, Accounts Payable Planning & Organising, Accounts Receivable & Accounts Payable (AR/AP) Process, VAT Reclaim & Refunds Procedures, VAT for Financial Services & Insurance, VAT Fraud Detection, Prevention & Penalties, Effective VAT Auditing Techniques, VAT Implication in Mergers & Acquisition, VAT for Importers & Exporters, Global Perspective of VAT on Digital Platforms, Tax Law, Accounting Information Systems, Accrual Accounting System, Accrual Basis of Accounting for Governments & Government Entities, Fraud Investigations & Forensic Accounting, Finance & Accounting Operations, Finance Management & Operations, Accounting Policies on Plant & Equipment, Lease, Expense Recognition, Provisions & Liabilities, Cash & Revenue Recognition, Accounting of Heritage Assets, Project Accounting, Petroleum Advanced Budgeting & Forecasting, Budgeting & Reporting, Strategic Planning Process, Budgeting Best Practices, Budgetary Controls, Effective Purchasing Skills, Purchasing Methods, Procurement Strategies, Contract Purchasing, Vendor & Supplier Management, Negotiation Skills, Supplier Performance Monitoring, Purchasing Strategy & Planning, Inventory Planning & Control, Change Management, HR Management, Supply Chain Management, Revenue Recognition, Materials Inventory Planning, Forecasting Evaluation, Materials Management, Materials Identification, Stock Identification Systems, Inventory Accuracy, Materials Spare Analysis, Stock Disposal, Materials Management, Inventory Control Management, Vendor Selection Process, Project Management, Procurement & Purchasing Management, Quality Assurance in Accounting Policy, Qualitative & Quantitative Research Methods, Managing Tenders & Specifications, Tendering & Bidding Evaluation, Identification of Potential Bidders & Selection Criteria, Supply Chain Management, Strategic Thinking & Planning, Logistics Operations & Warehouse Management, Warehouse Store & Inventory Control, Transport Management & Planning, Logistical & Transportation Planning Methods, Inventory Management & Forecasting Techniques, Stock Control, Procurement Best Practices, Advanced Procurement Tools & Techniques, Shipping & Distribution Management, Outsourcing Strategy, Incoterms, Bill of Lading Fundamentals and Export Documentation. He is currently the Partner/Owner & Director of Accountancy & Consultancy in The Netherlands wherein he has wide range of engagements in financial and accounting management, tax law, accounting information systems, auditing of various international organizations including fraud investigations, internal, operational and financial auditing in accordance with International Financial Reporting Standards (IFRS) and International Public Sector Accounting Standards (IPSAS).

During his career life, Mr. Perry has gained his academic and field experience through his various significant positions and dedication as the Finance & Operations Director, Financial Manager, Accounts Payable Manager, Financial Controller, Chairman of the Committee, Financial Expert, Financial Analyst, VAT Specialist, VAT Compliance Officer, VAT Advisor, Quality Manager, Audit Manager, Project Manager, Newsletter Editor, Team Leader, Audit Supervisor, Auditor, Audit Consultant, Treasurer, Accounting Assistant, Advisor, Advisor of the Dean, Corrector, IPSAS Consultant, Speaker/Developer/Facilitator, Lecturer, Coach, Mentor and Senior Instructor/Trainer from the various international universities, world banks, governments and oil and gas consultancy engineering companies such as the Blackstone Interim Management Ltd., IASeminars Ltd., Foundation Surinamese Museum, Zuiverloon Ltd., Dalstaete Accountants, Deloitte Accountants, Masman Bosman Accountants, Suriname Accountants & Business Consultants, Tjong A Hung Accountants, Ministry of Education & Sciences, NCOI, Ichthus University of Rotterdam, Erasmus University of Rotterdam, Anton de Kom University, National Deforestation & Timber Co., Dutch Ministry of Foreign Affairs, Technical Centre for Agricultural & Rural Cooperation and Asian Development Bank (ADB).

Mr. Perry has a Master's degree in Economics, Tax Law, Financial Accounting & Accounting Information Systems and a Postgraduate degree in Accounting from the University of Amsterdam, The Netherlands. Further, he is a Chartered Accountant, a Certified Fraud Examiner, a Certified Instructor/Trainer, a Certified Internal Verifier/Assessor/Trainer by the Institute of Leadership and Management (ILM), a fellow member of The Netherlands Royal Institute of Chartered Accountant (CA), The Netherlands, The Association of Certified Fraud Examiners (CFE), USA, The Institute of Public Accountants (IPA), Australia and The Institute of Financial Accountants (IFA), UK and has obtained the UNDP Security Clearance Trainings (BSAFE). Moreover, he has developed several international public courses on auditing and accounting and presented several papers on IPSAS and has further delivered various trainings, workshops, seminars, courses and conferences worldwide.























#### Training Methodology

All our Courses are including **Hands-on Practical Sessions** using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

30% Lectures

20% Practical Workshops & Work Presentations

30% Hands-on Practical Exercises & Case Studies

20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

### **Accommodation**

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

#### **Course Program**

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1: Monday, 20th of October 2025

Day I.	Monday, 20 Of October 2023
0800 - 0830	Registration & Coffee
0830 - 0845	Welcome & Introduction
0845 - 0900	PRE-TEST
0900 - 1030	Factors Influencing Investments by Firms
0900 - 1030	Interest Rates • Economic Growth • Confidence • Inflation
1030 - 1045	Break
1045 1200	Factors Influencing Investments by Firms (cont'd)
1045 - 1200	Productivity of Capital • Availability of Finance • Wage Costs • Depreciation
1200 - 1300	Lunch
1200 1400	Types of Financial Investments
1300 – 1400	Shares • Bonds • Treasury Bills • Options
1400 – 1415	Break
	Types of Financial Investments (cont'd)
1415 - 1450	Annuities • Certificate of Deposit • Credit Default Swaps • Collateralized Debt
	Obligations
1450 - 1500	Recap
1500	End of Day One

Day 2: Tuesday, 21<sup>st</sup> of October 2025

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	0800 - 0930	Types of Financial Markets or Exchanges
		Stock Market • Bond Market • Forex Market • Derivatives Market
	0930 - 0945	Break
	0945 - 1200	Types of Financial Markets or Exchanges (cont'd)
		Money Market • Commodity Market • Spot Market • Real Estate Market















1200 - 1300	Lunch
1300 – 1400	Types of Investment Strategies  Passive & Active Strategies • Growth Investing • Value Investing • Income
1400 - 1415	Investing Break
1415 – 1450	Types of Investment Strategies (cont'd) Dividend Growth Investing • Contrarian Investing • Indexing
1450 - 1500	Recap
1500	End of Day Two

Day 3: Wednesday, 22<sup>nd</sup> of October 2025

Day o.	Treameday, 22 Or October 2020
0800 - 0930	Methods of Property Investment Management
0000 - 0930	Real Estate Investments for Rent
0930 - 0945	Break
0945 - 1200	Methods of Property Investment Management (cont'd)
0943 - 1200	Investment Management by Real Estate Investment Groups
1200 - 1300	Lunch
1300 – 1400	Methods of Property Investment Management
1300 - 1400	Real Estate Trading
1400 - 1415	Break
1415 – 1450	Methods of Property Investment Management (cont'd)
1415 - 1450	Investment Management Through Real Estate Investment Trusts
1450 - 1500	Recap
1500	End of Day Three

Day 4: Thursday, 23<sup>rd</sup> of October 2025

That Saay, 25 of October 2020
Types of Companies & Stocks & Their Selection Process
Growth Companies • Defensive Companies
Break
Types of Companies & Stocks & Their Selection Process
Cyclical Companies • Speculative Companies
Lunch
Overview of Global Bond Markets
Description • Types
Break
Overview of Global Bond Markets (cont'd)
Participants • Distinction
Recap
End of Day Four

Day 5: Friday, 24th of October 2025

	Factors Influencing Pension Plan Investments
0800 - 0930	Knowledge of Plans & Schemes • Investment Tradition • Self-incentives (Defined
	Benefit versus Defined Contribution) • Legal & Regulatory Factors
0930 - 0945	Break
	Factors Influencing Pension Plan Investments (cont'd)
0945 - 1200	Global Financial Regulation • Risk Mitigation Tools • Income Growth •
	Unemployment Rate











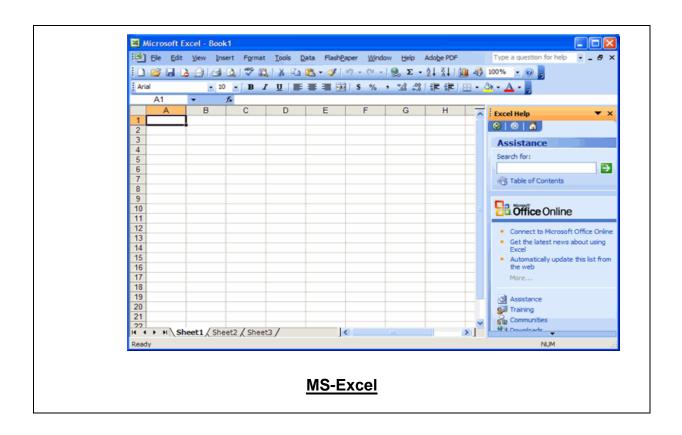




1200 - 1300	Lunch
1300 – 1330	Steps in Investment Performance Measurement
1300 - 1330	Benchmark Selection • Calculation of the Portfolio's Excess Return
1330 - 1345	Break
1345 - 1415	Steps in Investment Performance Measurement (cont'd)
1343 - 1413	Performance Attribution • Risk Analysis
1415 - 1430	Course Conclusion
1430 - 1445	POST TEST
1445 – 1500	Presentation of Course Certificates
1500	End of Course

### **Simulator (Hands-on Practical Sessions)**

Practical sessions will be organized during the course for delegates to practice the theory learnt. Delegates will be provided with an opportunity to carryout various exercises using "MS-Excel" application.



# **Course Coordinator**

Mari Nakintu, Tel: +971 2 30 91 714, Email: mari1@haward.org



