

COURSE OVERVIEW PE0902
Refinery Process Yields Optimization

Course Title

Refinery Process Yields Optimization

Course Reference

PE0902

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs



Course Date/Venue

Session(s)	Date	Venue
1	August 10-14, 2025	TBA Meeting Room, Four Seasons Hotels Cairo at Nile Plaza, Cairo, Egypt
2	October 05-09, 2025	Safir Meeting Room, Divan Istanbul, Turkey
3	November 23-27, 2025	Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE
4	December 22-26, 2025	Hampstead Meeting Room, London Marriott Hotel Regents Park, London, United Kingdom
5	January 11-15, 2026	Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE
6	February 08-12, 2026	Meeting Plus 9, City Centre Rotana, Doha Qatar

Course Description



This practical and highly-interactive course includes real-life case studies where participants will be engaged in a series of interactive small groups and class workshops.



This course is designed to provide participants with a detailed and up-to-date overview of refinery process yields and optimization. It covers the crude oil origin, crude oil dehydration, desalting and stabilization; the petroleum refinery processes; the coking and thermal process that include delayed coking, operating variables, process yields, coke characteristics, gas composition, sulfur and nitrogen distribution and visbreaking process; the motor fuel production processes; and the UOP fluid catalytic cracking unit, reactor and generator system, catalyst, feedstock, process chemistry and fractionator system.



During this interactive course, participants will learn the UOP hydrotreating for naphtha/gasoline production; the UOP hydrocracking/isocracking process for gasoline conversion; the catalytic reforming process, fixed bed factor, process reactions, dehydrogenation and isomerization; the alkylation process; the isomerization as well as supporting operations for blending; the gas processing lube oil blending feedstock and petrochemical feedstock; and the additives production from refinery feedstock covering alcohols, ethers, ether production reaction and ether production process.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on refinery process yields optimization
- Discuss crude oil origin, crude oil dehydration, desalting and stabilization
- Carryout petroleum refinery processes covering crude oil distillation, nitrogen and sulfur distribution, crude unit desalters, etc.
- Employ coking and thermal process that include delayed coking, operating variables, process yields, coke characteristics, gas composition, sulfur and nitrogen distribution and visbreaking process
- Illustrate motor fuel production processes and discuss UOP fluid catalytic cracking unit, reactor and generator system, catalyst, feedstock, process chemistry and fractionator system
- Apply UOP hydrotreating for naphtha/gasoline production and UOP hydrocracking/isocracking process for gasoline conversion
- Identify catalytic reforming process, fixed bed factor, process reactions, dehydrogenation, isomerization, etc.
- Recognize alkylation process including chemical reaction, hydrofluoric and sulfuric acid process, process yield and the octane number of product and alkylate properties
- Apply isomerization as well as supporting operations for blending for product specifications, batch blending, inline blending, index blending for gasoline, RVP process, vapor pressure index blending, etc.
- Discuss gas processing lube oil blending feedstock and petrochemical feedstock
- Identify additives production from refinery feedstock covering alcohols, ethers, ether production reaction and ether production process

Exclusive Smart Training Kit - H-STK®



*Participants of this course will receive the exclusive “Haward Smart Training Kit” (H-STK®). The H-STK® consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.*

Who Should Attend

This course provides an overview of all significant aspects and considerations of refinery process yields optimization for process engineers, technologists, operating and supervisory personnel engaged in the refining activities who have a minimum of experience and those who are required to understand and discuss issues to their processes. This course is also suitable for business, sales, technical and scientific personnel with limited or no broad refinery operating experience, along with technical sales personnel; those who are involved in selling equipment or supplies to the refining industry and those who are involved with economic evaluations of refinery operations.

Course Certificate(s)


Internationally recognized certificates will be issued to all participants of the course who completed a minimum of 80% of the total tuition hours.

Certificate Accreditations

Certificates are accredited by the following international accreditation organizations:

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British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

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The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units** (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.



Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Mr. Mike Poulos, MSc, BSc, is a **Senior Process Engineer** with over **35 years** of industrial experience within the **Utilities, Refinery, Petrochemical** and **Oil & Gas** industries. His expertise lies extensively in the areas of **Process Plant Performance & Efficiency, Process Plant** Troubleshooting & Engineering Problem Solving, **Process Plant** Monitoring, **Catalyst** Selection & Production Optimization, Operations Abnormalities & **Plant Upset, Process Plant** Start-up & Commissioning, **Process Equipment Design & Troubleshooting, Petroleum Processing, Process Design Specifications, Process Calculation Methods, Equipment Sizing & Selection, Piping, Pumps, Compressors, Heat Exchangers, Air Coolers, Direct-Fired Heaters, Process Vessels, Fractionator Columns, Reactors, Ancillary Equipment, Mechanical & Safety Aspects, Cost Estimation, Commissioning & Start-Up, Production & Cost Reduction, Reactor Building Ventilation System, PVC Initiators Storage Bunkers, PVC Modernization & Expansion, PVC Reactor, PVC Plant Reactors Pre-Heating, PVC Plant Start-Up & Commissioning, PVC Plant Shutdown, PVC Driers Automation, VCM Recovery, VCM Sphere Flooding System, VCM Storage Tanks, Steam Tripping Facilities, Solvents Plant Automation Commissioning & Start-Up and Inferential Properties System. Further, he is also well-versed in Advanced Process Control Technology, Designing Process Plant Fail-Safe Systems, Quantitative Risk Assessment, On-Line Statistical Process Control, Principles and Techniques of Contemporary Management, Rosemount RS3, Polymer Additives, Polymer Reaction Engineering, Polymer Rheology and Processing, GRID Management and Batch Process Engineering.**

During his career life, Mr. Poulos held significant positions as the **Chemical Plants Technology Engineer, PVC Plant Production Engineer, PVC Plant Shutdown Coordinator, PVC Plant/CC Solvents Plants Acting Section Head** and **Chemical Distribution Section Head** from Hellenic Petroleum, wherein he was responsible for the development of integrated system.

Mr. Poulos has **Master** and **Bachelor** degrees in **Chemical Engineering** from the **University of Massachusetts** and **Thessaloniki Polytechnic** respectively. Further, he is a **Certified Instructor/Trainer**, a and a **member** of the **Greek Society of Chemical Engineers** and **Greek Society of Engineers**.

Training Methodology

All our Courses are including **Hands-on Practical Sessions** using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

- 30% Lectures
- 20% Practical Workshops & Work Presentations
- 30% Hands-on Practical Exercises & Case Studies
- 20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.



Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Fee

Cairo	US\$ 5,500 per Delegate + VAT . This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Istanbul	US\$ 6,000 per Delegate + VAT . This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Dubai	US\$ 5,500 per Delegate + VAT . This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
London	US\$ 8,800 per Delegate + VAT . This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Doha	US\$ 6,000 per Delegate. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1

0730 – 0800	<i>Registration & Coffee</i>
0800 – 0815	<i>Welcome & Introduction</i>
0815 – 0830	PRE-TEST
0830 – 0930	Introduction, Crude Oil Origin, Crude Oil Dehydration, Desalting & Stabilization <i>Characteristics of Crude Oil • Types of Crude Oil • API Gravity • Sulfur Content • Salt Content • Pour Point • Carbon Residue • Nitrogen Content • Metal Content • Distillation Range • Characteristic Factor (K) • Product Specifications • Crude Assay</i>
0930 – 0945	<i>Break</i>
0945 – 1230	Petroleum Refinery Processes <i>Overall Refinery Flow • Crude Oil Distillation • Product Cut-points • Nitrogen & Sulfur Distribution</i>
1230 – 1245	Petroleum Refinery Processes (cont'd) <i>Crude Unit Desalters • Wash Water Ratio • Hydrolysis of Crude Oil Salts, Vacuum Distillation • Refinery Complexity</i>
1245 – 1320	<i>Break</i>
1320 – 1420	Coking & Thermal Processes <i>Delayed Coking • Process Description • Operating Variables • Process Yields • Coke Characteristics • Gas Composition • Sulfur & Nitrogen Distribution • Visbreaking Process</i>
1420 – 1430	Recap <i>Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow</i>
1430	<i>Lunch & End of Day One</i>



Day 2

0730 – 0930	Processes for Motor Fuel Production UOP Fluid Catalytic Cracking Unit (FCC) • Reactor System • Regenerator System • Riser Design for Optimum Reaction • Catalyst Composition • Catalyst/Oil Ratio • Catalyst Regeneration • Delta Coke on Catalyst • Feedstock Quality • Catalyst Slide • Valves
0930 – 0945	Break
0945 - 1130	Processes for Motor Fuel Production (cont'd) Reactor/Regenerator Differential Pressure • Process Chemistry • Reaction Termination • Process Description • Flue Gas System • Fractionator System • Wet Gas Concentration System • Products Mode of Operation • Gasoline Mode • Kerosine Mode • Motor Diesel Mode • LPG Mode & Petro FCC Mode
1130 - 1245	UOP Hydrotreating for Naphtha/Gasoline Production Hydrodesulfurisation • Hydrodenitrogenation • Aromatic Saturation • Catalyst • Feedstock Quality • PFD • Operating Variables • Hydrogen/Hydrocarbon Ratio • Recycle Gas System
1245 - 1300	Break
1300 - 1420	UOP Hydrocracking/Isocracking Process for Gasoline Conversion Feedstock Quality • Type of Catalyst • Conversion • Single Stage Reactor • Two Stage Reactors • Isocracking for Naphtha (Gasoline) Production
1420 – 1430	Recap Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow
1430	Lunch & End of Day Two

Day 3

0730 – 0930	Catalytic Reforming Process Fixed Bed Reactor • Process Reactions • Dehydrogenation • Isomerization • Cyclization • Dealkylation • Aromatization • Cracking • Reaction Rate
0930 – 0945	Break
0945 - 1130	Catalytic Reforming Process (cont'd) Catalyst • Catalyst Poisoning • Catalyst Selectivity • Activity • Stability • Operating Variables • RON • Reformate Optimization
1130 - 1245	Alkylation Process Chemical Reaction • Hydrofluoric Acid Process • Sulfuric Acid Process • Operating Variables • Process Yield Octane Number of Product • Alkylate Properties
1245 - 1300	Break
1300 - 1420	Isomerization
1420 – 1430	Recap Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow
1430	Lunch & End of Day Three





Day 4

0730 – 0930	Supporting Operations Blending for Product Specifications • Batch Blending • Inline Blending • Index Blending for Gasoline • RVP Process • Vapor Pressure Index Blending • Examples • Hydrogen Production • Steam-Methane Process
0930 – 0945	Break
0945 – 1130	Supporting Operations (cont'd) Primary Reaction • Operating Variable • Steam/Carbon Ratio • Catalyst Quality • Shift Converters • Methanator • CO ₂ Removal • PFD • Product Specification
1130 - 1245	Gas Processing Inlet Separator • Contactor • Flash Drum • Filtration • Foaming in Contactor & in Regenerator • Acid Gas Removal
1245 - 1300	Break
1300 - 1400	Gas Processing (cont'd) Corrosion • Material • Regenerator Temperature • Solvent Specification • Types of Amines
1420 – 1430	Recap Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow
1430	Lunch & End of Day Four

Day 5

0730 - 0830	Lube Oil Blending Feedstock Viscosity • Viscosity Change with Temperature • Pour Point • Flash Point • Boiling Temperature • Lube Oil Processing • Propane Deasphalting • PFD
0830 - 0930	Petrochemical Feedstock Aromatic Production • Solvent Extraction of Aromatics
0930 – 0945	Break
0945 – 1245	Petrochemical Feedstock (cont'd) Aromatic Separation • PFD • Un-Saturate Production
1245 – 1300	Break
1300 – 1315	Additives Production from Refinery Feedstock Use of Alcohols & Ethers • Ether Production Reaction • Ether Production Process PFD
1315 – 1400	Course Conclusion Using this Course Overview, the Instructor(s) will Brief Participants about the Course Topics that were Covered During the Course
1400 – 1415	POST-TEST
1415 – 1430	Presentation of Course Certificates
1430	Lunch & End of Course





Practical Sessions

This practical and highly-interactive course includes real-life case studies and exercises:-



Course Coordinator

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