COURSE OVERVIEW SS1367
Successful Negotiator

Course Title
Successful Negotiator

Course Date/Venue
December 20-24, 2026/TBA Meeting Room, Royal Tulip Muscat, Muscat, Oman

Course Reference
SS1367

Course Duration/Credits
Five Days/3.0 CEUs/30 PDHs



Course Description







This practical and highly-interactive course includes various practical sessions and exercises. Theory learnt will be applied using our software tools.

This course is designed to provide participants with a detailed and up-to-date overview of Successful Negotiator. It covers the principles and importance of effective negotiation; the negotiation styles and approaches, psychology and behavioral dynamics of negotiation and strategic negotiation planning and preparation; the interests, positions and negotiation priorities and building negotiation confidence and professional presence; the communication skills for successful negotiators; and the active listening techniques and using open-ended, probing and clarifying questions effectively.

Further, the course will also discuss the persuasion and influencing techniques and building trust, rapport and negotiation relationships; the body language and nonverbal negotiation skills, managing communication challenges and difficult conversations and developing effective negotiation strategies; the BATNA, WATNA and negotiation alternatives, bargaining techniques and concession management; creating value through collaborative negotiation and managing negotiation power and leverage; and handling negotiation tactics and strategic challenges as well as managing emotions and pressure during negotiations.

During this interactive course, participants will learn the conflict resolution, dispute management, negotiating with difficult and demanding counterparts; the cross-cultural negotiation and cultural intelligence, multi-party and team-based negotiations, advanced problem-solving and negotiation decision-making; the effective negotiation closing techniques and managing agreements and negotiation commitments; the negotiation ethics, integrity and professional standards; the negotiation applications in business and workplace situations; and the negotiation performance evaluation and continuous improvement.

Course Objectives/Outcomes & Benefits for the Participants

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on negotiation skills
- Discuss the principles and importance of effective negotiation including negotiation styles and approaches
- Recognize psychology and behavioral dynamics of negotiation and apply strategic negotiation planning and preparation
- Identify interests, positions and negotiation priorities and build negotiation confidence and professional presence
- Carryout communication skills for successful negotiators including active listening techniques and using open-ended, probing and clarifying questions effectively
- Employ persuasion and influencing techniques and build trust, rapport and negotiation relationships
- Apply body language and nonverbal negotiation skills and manage communication challenges and difficult conversations
- Develop effective negotiation strategies and discuss BATNA, WATNA and negotiation alternatives
- Carryout bargaining techniques and concession management and creating value through collaborative negotiation
- Manage negotiation power and leverage, handle negotiation tactics and strategic challenges as well as manage emotions and pressure during negotiations
- Employ conflict resolution and dispute management including negotiating with difficult and demanding counterparts
- Apply cross-cultural negotiation and cultural intelligence, multi-party and team-based negotiations, advanced problem-solving and negotiation decision-making
- Carryout effective negotiation closing techniques and manage agreements and negotiation commitments
- Implement negotiation ethics, integrity and professional standards, negotiation applications in business and workplace situations, negotiation performance evaluation and continuous improvement

Exclusive Smart Training Kit - H-STK®



*Participants of this course will receive the exclusive "Haward Smart Training Kit" (**H-STK®**). The **H-STK®** consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.*

Who Should Attend

This course provides an overview of all significant aspects and considerations of successful negotiator for managers, supervisors, team leaders, procurement professionals, purchasing officers, sales and marketing professionals, contract administrators, project managers, business development executives, human resources professionals, customer relationship managers, commercial officers & other professionals involved in negotiations, stakeholder management, conflict resolution and business decision-making.

Training Methodology

Our courses employ an interactive, learner-centred methodology that integrates theoretical knowledge with practical application. The training is delivered through a suitable combination of some or all of the following methods, selected according to the course content and learning objectives:

- Instructor-led presentations and facilitated discussions
- Practical workshops and participant presentations
- Hands-on exercises and real-world case studies
- Equipment demonstrations and technical drawings
- Hardware- and software-based simulations
- Gamification & Role Play in soft-skills courses only
- Virtual Reality (VR) and Augmented Reality (AR)
- Instructional videos and other relevant training resources

This blended approach encourages active participation, strengthens practical skills and supports the effective application of acquired knowledge in the workplace.

Learning Design & Customization

This course can be customized to the exact requirements of clients. Haward Technology is so proud of our huge capabilities in tailoring our courses to the training needs of our valued clients.

Course Fee

US$ 5,500 per Delegate + **VAT**. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Certificate(s)

Internationally recognized certificates will be issued to all participants of the course who completed a minimum of 80% of the total tuition hours.

Certificate Accreditations

Haward's certificates are accredited by the following international accreditation organizations: -

- British Accreditation Council (BAC)

  Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. Haward's certificates are internationally recognized and accredited by the British Accreditation Council (BAC). BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

- The International Accreditors for Continuing Education and Training (IACET - USA)

  Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

  Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units** (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

  Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Dr. Chris Le Roux, PhD, M.Com, B.Com (Hons), PMP, Industrial Psychologist (HPCSA Reg.), PMI-ATP Instructor PMI-PMP, PMI-CAPM Instructor is a **Senior Management Consultant & Project Management Professional** with over **30 years** of combined engineering, managerial, consulting, counselling, and international training experience across Africa, the Middle East, the Gulf region, and Europe. His expertise lies extensively in the areas of **Project & Contracts** Management Skills, **Project & Construction** Management, **Project** Planning, Scheduling, Cost Control, and Earned Value Management, **Project** Management (**Predictive**, **Agile**, and **Hybrid**), **PMO** setup and governance, Project Delivery & Governance Framework, **Project** Management Practices, **Project** Management Disciplines, **Risk** and **Contract** Management (including contract development, tendering, dispute resolution, and claims), **Risk** Identification Tools & Techniques, **Project** Life Cycle, **Stakeholder Management** and **Communication**, **Performance Coaching** and **Difficult Conversations**, **Project Management** Processes, **Project Integration** Management, **Project** Management Plan, **Project Work** Monitoring & Control, **Project Scope** Management, **Project Time** Management, **Project Cost** Management, **Project Quality** Management, **Quality** Assurance, **Project Human Resource** Management, **Project Communications** Management, **Leadership Orientation** Programme, **Leadership & Team** Development, Psychology of **Leadership**, **Interpersonal Skills & Teamwork**, **Coaching & Mentoring**, **Innovation & Creativity**, **Leadership & Performance** Management, **Leadership Communication**, **Leadership Excellence** for Senior Management, **Supervisory**, **Leadership**, **Coaching & Mentoring**, **Leadership**, **Communications** & Interpersonal Skills, Administrative Leadership Skills, **Office Management & Administration** Skills, **Contract** Management, **Tender** Development, **Contract** Standards & Laws, **Dispute Resolution** & **Risk** Identification, Myers-Briggs Type Indicator (**MBTI**), **Organization** Development Consultation, Advanced Debriefing of **Emotional** Trauma, **Interpersonal Motivation**, **Model Based Interviewing**, **Coaching & Motivation**, **Creative Thinking & Problem-Solving** Techniques, **Emotional Intelligence** and **Resilience**, **Presentation** Skills, **Communication & Interpersonal** Skills, Effective **Communication & Influencing** Skills, Effective **Business Writing Skills**, **Writing** Business Documents, **Business Writing** (Memo & Report Writing), Controlling Your **Time & Managing Stress**, **Crisis** Management and **Decision-Making Under Pressure**; and **Customer Experience**, **Service Excellence**, and **Negotiation Skills**, Strategic **Human Resources** Management, **Change** Management and **Organizational** Development, **Human Capital** and **Talent** Management (succession planning, performance management, competency frameworks, and behavioral assessment), **Strategic Planning** and **Execution**, Project **Risk** Analysis & Risk Management, Global Diverse & Virtual Teams Operation, Exceeding **Customer** Expectations, **Corporate Governance** Best Practice, **Business Performance** Management & Improvement, Building Environment of **Trust & Commitment**, **Win-Win Negotiation** Strategies, **Quality Improvement & Resource** Optimization, Neuro Linguistic Programming (**NLP**), **Personal Resilience** Developing, Effective Role Modelling & Development, Managing Dynamic Work Environments, Organizational Development, **Career** Management, Situation & Behaviour Analysis, Interpersonal **Motivation** Skills, **Inventory** Management and **Financial** Administration. Further, he has also led or supported Training Needs Analyses **(TNA)**, large-scale capability development programs, and leadership pipelines for technical, operational, and graduate employees.

During his career life, Dr. Le Roux has gained his academic and field experience through his various significant positions and dedication as the **Training & Development General Manager**, **Departmental Head (Electrical)**, **Project Manager**, **Account Manager**, **Commercial Sales Manager**, **Manager**, **Sales Engineer**, **Project Specialist**, **Psychology Practitioner**, **Senior Consultant/Trainer**, **Business Consultant**, **Assistant Chief Education Specialist**, **ASI Coordinator**, **Part-time Lecturer/Trainer**, **PMP & Scrum Trainer**, **Assessor & Moderator**, **Team Leader**, **Departmental Head**, **Senior HR Consultant**, **Senior Lecturer / Academic Supervisor**, **Technical Instructor/Qualifying Technician**, **Apprentice Electrician: Signals**, **International Trainer**, and **Part-Time Electrician** from various companies and universities such as the South African Railway (SAR), Department of Education & Culture, **ESKOM**, Logistic Technologies (Pty. Ltd), Human Development: Consulting Psychologies (HDCP) & IFS, Mincon, Eagle Support Africa, Sprout Consulting, UKZN, Grey Campus, Classis Seminars and CBM Training.

Dr. Le Roux has a **PhD** in **Leadership** in **Performance & Change**, a **Master's** degree in **Human Resource Management**, a **Bachelor's** degree (with Honours) in **Industrial Psychology**, a National Higher Diploma and a National Technical Diploma in **Qualified Electrical & Mechanical Engineering** from **Germiston College**, **South Africa**. Further, he is a **Certified Project Management Professional** (**PMP**), a **PMI Authorized Training Partner** (**ATP**) **Instructor**, a **Certified Associate** in **Project Management** (**PMI-CAPM**), a **Certified Scrum Master Trainer** by the VMEdu, a **Certified Instructor/Trainer** and a **Certified Internal Verifier/Assessor/Trainer** by the **Institute of Leadership & Management** (**ILM**). Moreover, he is a **Registered Industrial Psychologist** by the Health Professions Council of South Africa (HPCSA), a **Registered Educator** by the South African Council for Educators (SACE) and a **Registered Facilitator**, **Assessor & Moderator** with Education, Training and Development Practices (ETDP) SETA. He has further delivered numerous trainings, courses, seminars, conferences and workshops globally.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the workshop for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1:	***Sunday, 20th of December 2026***
0730 – 0800	*Registration & Coffee*
0800 – 0815	*Welcome & Introduction*
0815 – 0830	***PRE-TEST***
0830 – 0930	***Introduction to Successful Negotiation*** *Definition, Principles & Importance of Effective Negotiation • Characteristics, Competencies & Mindset of Successful Negotiators • Types of Negotiation: Distributive, Integrative & Collaborative Approaches • Understanding the Negotiation Process, Stages & Key Success Factors*
0930 – 0945	*Break*
945 – 1030	***Understanding Negotiation Styles & Approaches*** *Identifying Personal Negotiation Styles & Behavioral Preferences • Competitive versus Cooperative Negotiation Strategies • Understanding Assertiveness, Flexibility & Adaptability in Negotiation • Selecting Appropriate Negotiation Approaches for Different Situations*
1030 – 1130	***Psychology & Behavioral Dynamics of Negotiation*** *Understanding Human Behavior, Motivations & Decision-Making Patterns • Recognizing Emotional Triggers, Cognitive Biases & Psychological Barriers • Building Emotional Intelligence, Self-Awareness & Self-Control • Applying Behavioral Psychology to Influence Negotiation Outcomes*
1130 – 1215	***Strategic Negotiation Planning & Preparation*** *Establishing Clear Negotiation Objectives, Priorities & Desired Outcomes • Gathering Relevant Information & Analyzing Negotiation Context • Identifying Stakeholders, Decision-Makers & Their Expectations • Developing Structured Negotiation Plans, Strategies & Preparation Checklists*
1215 – 1230	*Break*
1230 – 1330	***Understanding Interests, Positions & Negotiation Priorities*** *Distinguishing Between Negotiation Positions & Underlying Interests • Identifying Needs, Motivations & Expectations of Both Parties • Establishing Negotiation Priorities, Trade-Offs & Concession Limits • Finding Common Ground & Opportunities for Mutual Benefit*
1330 – 1420	***Building Negotiation Confidence & Professional Presence*** *Developing Confidence, Credibility & Professional Negotiation Attitudes • Overcoming Fear, Anxiety & Uncertainty During Negotiations • Applying Positive Thinking, Self-Discipline & Mental Preparation • Practical Exercise: Assessing Personal Negotiation Skills & Developing Improvement Goals*
1420 – 1430	***Recap*** *Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow*
1430	*Lunch & End of Day One*

Day 2: Monday, 21st of December 2026

0730 – 0830	***Communication Skills for Successful Negotiators*** *Principles of Clear, Concise & Persuasive Negotiation Communication • Applying Verbal & Nonverbal Communication Techniques • Developing Effective Questioning, Clarification & Feedback Skills • Avoiding Communication Barriers, Misunderstandings & Ambiguity*
0830 – 0930	***Active Listening & Understanding the Other Party*** *Applying Active Listening Techniques to Identify Hidden Interests • Using Open-Ended, Probing & Clarifying Questions Effectively • Recognizing Verbal Cues, Tone of Voice & Communication Patterns • Demonstrating Empathy, Respect & Understanding During Negotiations*
0930 – 0945	*Break*
0945 – 1100	***Persuasion & Influencing Techniques*** *Understanding the Principles of Ethical Persuasion & Influence • Applying Logical Reasoning, Evidence & Compelling Arguments • Using Framing, Reframing & Positive Language to Shape Perceptions • Developing Persuasive Messages That Address Stakeholder Needs*
1100 – 1215	***Building Trust, Rapport & Negotiation Relationships*** *Establishing Credibility, Reliability & Professional Trust • Developing Rapport through Empathy, Respect & Mutual Understanding • Managing Expectations & Maintaining Transparency in Negotiations • Strengthening Long-Term Relationships through Collaborative Communication*
1215 – 1230	*Break*
1230 – 1330	***Body Language & Nonverbal Negotiation Skills*** *Understanding Facial Expressions, Gestures, Posture & Eye Contact • Recognizing Nonverbal Signals of Agreement, Resistance & Discomfort • Using Voice Projection, Tone & Speaking Pace to Enhance Influence • Aligning Verbal Messages with Confident & Professional Body Language*
1330 – 1420	***Managing Communication Challenges & Difficult Conversations*** *Handling Misunderstandings, Objections & Communication Breakdowns • Responding Effectively to Criticism, Disagreement & Resistance • Applying Assertive Communication without Aggression or Intimidation • Role-Playing Exercise: Persuasive Communication & Relationship Building*
1420 – 1430	***Recap*** *Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow*
1430	*Lunch & End of Day Two*

Day 3: Tuesday, 22nd of December 2026

0730 – 0830	***Developing Effective Negotiation Strategies*** *Understanding Strategic versus Tactical Negotiation Approaches • Selecting Win-Win, Win-Lose & Compromise-Based Negotiation Strategies • Aligning Negotiation Strategies with Objectives, Interests & Relationships • Adapting Negotiation Strategies to Changing Circumstances*
0830 – 0930	***Understanding BATNA, WATNA & Negotiation Alternatives*** *Defining Best Alternative to a Negotiated Agreement (BATNA) • Understanding Worst Alternative to a Negotiated Agreement (WATNA) • Establishing Reservation Points, Target Outcomes & Walk-Away Limits • Evaluating Negotiation Alternatives to Strengthen Decision-Making*

0930 – 0945	*Break*
0945 – 1100	***Bargaining Techniques & Concession Management*** *Understanding Opening Offers, Anchoring & Bargaining Ranges • Developing Effective Counteroffers & Negotiation Proposals • Planning Strategic Concessions & Managing Trade-Offs • Avoiding Unnecessary Compromises & Protecting Key Interests*
1100 – 1215	***Creating Value through Collaborative Negotiation*** *Applying Interest-Based Negotiation & Joint Problem-Solving • Identifying Opportunities for Value Creation & Mutual Gains • Developing Multiple Options & Creative Negotiation Solutions • Using Objective Criteria to Evaluate Fair & Sustainable Agreements*
1215 – 1230	*Break*
1230 – 1330	***Managing Negotiation Power & Leverage*** *Identifying Sources of Negotiation Power, Authority & Influence • Understanding Information, Time, Expertise & Relationship-Based Leverage • Managing Power Imbalances & Strengthening Negotiation Positions • Applying Ethical Influence without Manipulation or Coercion*
1330 – 1420	***Handling Negotiation Tactics & Strategic Challenges*** *Recognizing High-Pressure Tactics, Bluffing & Unrealistic Demands • Responding to Ultimatums, Deadlines & Aggressive Bargaining • Managing Deadlocks, Stalemates & Unproductive Negotiation Patterns • Practical Simulation: Applying Negotiation Strategies, Bargaining & Concession Techniques*
1420 – 1430	***Recap*** *Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow*
1430	*Lunch & End of Day Three*

Day 4: Wednesday, 23rd of December 2026

0730 – 0830	***Managing Emotions & Pressure During Negotiations*** *Recognizing Emotional Responses & Stress Triggers • Maintaining Composure, Patience & Professionalism Under Pressure • Applying Emotional Regulation & Stress Management Techniques • Responding Constructively to Provocation, Frustration & Hostility*
0830 – 0930	***Conflict Resolution & Dispute Management*** *Understanding Sources, Types & Causes of Negotiation Conflicts • Applying Conflict Resolution Styles & Collaborative Problem-Solving • Using Mediation, Facilitation & De-Escalation Techniques • Transforming Disagreements into Opportunities for Constructive Agreements*
0930 – 0945	*Break*
0945 – 1100	***Negotiating with Difficult & Demanding Counterparts*** *Identifying Aggressive, Defensive, Passive & Uncooperative Behaviors • Handling Dominant Personalities, Resistance & Unreasonable Expectations • Applying Assertiveness, Boundary Setting & Diplomatic Communication • Managing Difficult Negotiation Scenarios without Damaging Relationships*

1100 – 1215	***Cross-Cultural Negotiation & Cultural Intelligence*** *Understanding Cultural Differences in Communication & Negotiation Styles • Recognizing Cultural Influences on Trust, Authority & Decision-Making • Adapting Negotiation Approaches to International & Multicultural Environments • Avoiding Cultural Misinterpretations & Strengthening Cross-Cultural Relationships*
1215 – 1230	*Break*
1230 – 1330	***Multi-Party & Team-Based Negotiations*** *Understanding the Complexity of Multi-Stakeholder Negotiations • Managing Different Interests, Priorities & Competing Expectations • Establishing Negotiation Team Roles, Responsibilities & Coordination • Building Coalitions, Managing Internal Alignment & Achieving Consensus*
1330 – 1420	***Advanced Problem-Solving & Negotiation Decision-Making*** *Applying Critical Thinking & Structured Problem-Solving Techniques • Evaluating Negotiation Risks, Uncertainties & Potential Consequences • Developing Creative Alternatives to Overcome Negotiation Barriers • Case Study: Resolving Complex Negotiation Conflicts & Reaching Mutual Agreements*
1420 – 1430	***Recap*** *Using this Course Overview, the Instructor(s) will Brief Participants about the Topics that were Discussed Today and Advise Them of the Topics to be Discussed Tomorrow*
1430	*Lunch & End of Day Four*

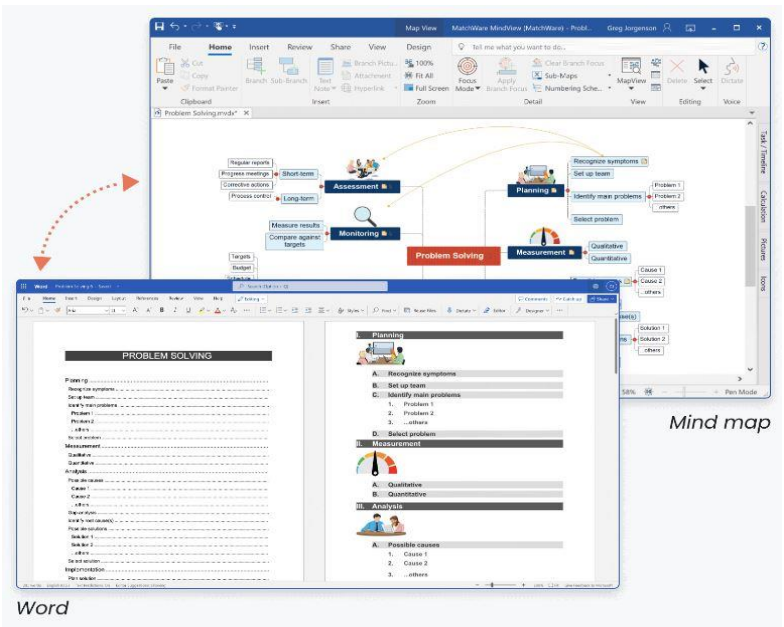
Day 5: ***Thursday, 24th of December 2026***

0730 – 0830	***Effective Negotiation Closing Techniques*** *Recognizing Buying Signals, Agreement Readiness & Closing Opportunities • Applying Summarization, Confirmation & Commitment-Building Techniques • Overcoming Last-Minute Objections, Hesitations & Unresolved Issues • Securing Clear, Mutually Acceptable & Sustainable Negotiation Outcomes*
0830 – 0930	***Managing Agreements & Negotiation Commitments*** *Translating Negotiated Outcomes into Clear Agreements & Action Plans • Defining Responsibilities, Deliverables, Timelines & Performance Expectations • Identifying Ambiguities, Risks & Potential Implementation Challenges • Ensuring Mutual Understanding, Accountability & Commitment to Agreements*
0930 – 0945	*Break*
0945 – 1100	***Negotiation Ethics, Integrity & Professional Standards*** *Understanding Ethical Principles & Professional Negotiation Conduct • Maintaining Honesty, Fairness, Confidentiality & Transparency • Recognizing Ethical Dilemmas, Conflicts of Interest & Manipulative Practices • Building Long-Term Trust through Responsible & Ethical Negotiation*
1100 – 1215	***Negotiation Applications in Business & Workplace Situations*** *Applying Negotiation Skills in Procurement, Purchasing & Supplier Relationships • Negotiating Contracts, Service Agreements & Commercial Terms • Managing Internal Negotiations with Colleagues, Managers & Stakeholders • Negotiating Project Resources, Deadlines, Responsibilities & Performance Expectations*

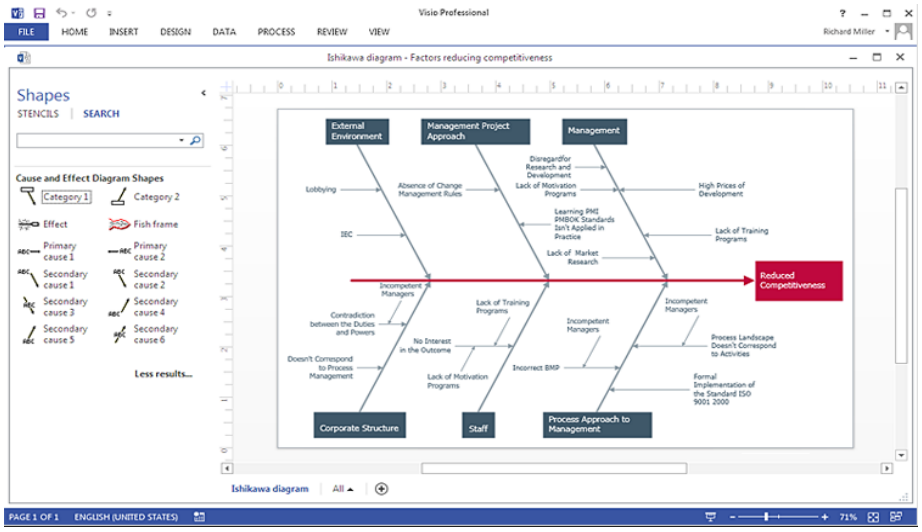
1215 – 1230	*Break*
1230 – 1315	***Evaluating Negotiation Performance & Continuous Improvement*** *Measuring Negotiation Success Against Objectives & Desired Outcomes • Reviewing Negotiation Strategies, Decisions & Communication Effectiveness • Identifying Lessons Learned, Strengths & Areas for Improvement • Developing Personal Negotiation Improvement Plans & Performance Indicators*
1315 – 1345	***Comprehensive Negotiation Simulation & Final Assessment*** *Conducting a Complete Negotiation Exercise from Preparation to Agreement • Applying Communication, Persuasion, Bargaining & Conflict Resolution Skills • Evaluating Negotiation Outcomes through Structured Feedback & Peer Review • Final Assessment, Key Learning Review & Individual Action Planning*
1345 – 1400	***Course Conclusion*** *Using this Course Overview, the Instructor(s) will Brief Participants about the Course Topics that were Covered During the Course*
1400 – 1415	***POST-TEST***
1415 – 1430	*Presentation of Course Certificates*
1430	*Lunch & End of Course*

Software Tools Demonstration

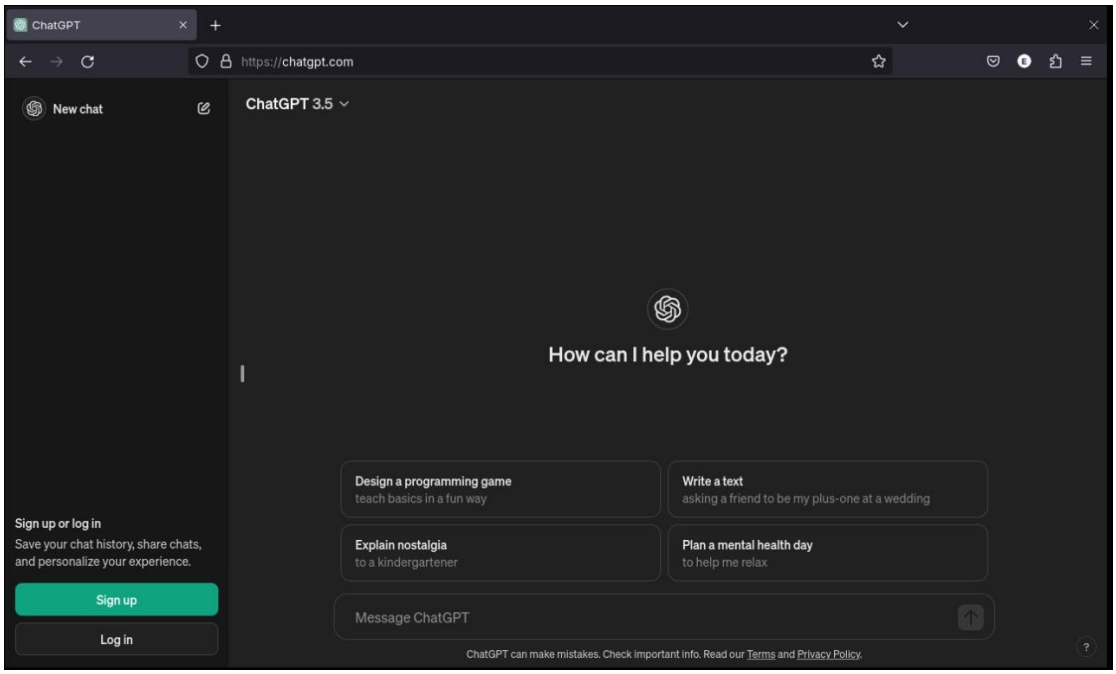
Practical sessions will be demonstrated through software tools during the course for delegates. Delegates will have an opportunity to understand the exercises using the "Mindview Software", "Visio Software", "ChatGPT" and "PMI Infinity".



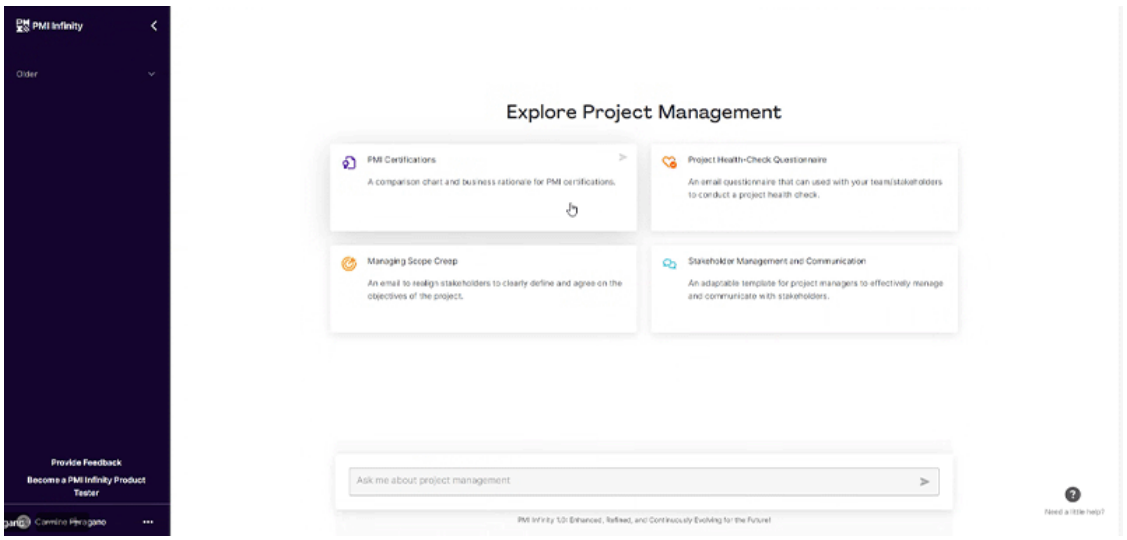
Mindview Software



Visio Software



ChatGPT Software



PMI Infinity

Course Coordinator
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