

COURSE OVERVIEW LM0012

Managing Supply Chain for Risk & Competitive Advantage

Course Title

Managing Supply Chain for Risk & Competitive Advantage

Course Reference

LM0012

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs

Course Date/Venue



Session(s)	Date	Venue
1	January 21-25, 2024	Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE
2	July 07-11, 2024	Jubail Hall, Signature Al Khobar Hotel, Al Khobar, KSA

Course Description



This practical and highly-interactive course includes real-life case studies where participants will be engaged in a series of interactive small groups and class workshops.



This course is designed to provide delegates with a detailed and up-to-date overview of managing supply chain for risk and competitive advantage. It covers the forces of influencing global economy; the value to products through the transformation of raw materials to product and/or services; the suppliers, manufacturers, distributors, warehouses and retail stores effectively and efficiently; and the ultimate goal of SCM, integrate business functions and processes.



Further this course will also discuss the variables including globalization of production and market, competitive pressure, information, communication technology, consumer behavior, mass customization and complex supply chain networks; the agile and adaptable supply chain networks; and the benefits of reduced time to market and risk-sharing rank significantly.

During this interactive course, participants will learn the controversy about risk, uncertainty in global supply chain and its sources; the impact of global supply chain disruption risks and global supply chain risks management; and the thrive in the twenty-first century global economy and analyze and conclude implications.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on risk management in supply chain
- Identify the forces influencing the global economy
- Add value to products through the transformation of raw materials to product and/or services
- Integrate suppliers, manufacturers, distributors, warehouses and retail stores effectively and efficiently
- Carryout the ultimate goal of SCM and integrate business functions and processes
- Determine the variables including globalization of production and market, competitive pressure, information and communication technology, consumer behavior, mass customization and complex supply chain networks
- Discuss the agile and adaptable supply chain networks
- Explain the benefits of reduced time to market and risk-sharing rank significantly
- Avoid controversy about risk and uncertainty in global supply chain and review its sources
- Describe the impact of global supply chain disruption risks and global supply chain risks management
- Survive and thrive in the twenty-first century global economy and analyze and conclude implications

Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive “Howard Smart Training Kit” (H-STK®). The H-STK® consists of a comprehensive set of technical content which includes **electronic version** of the course materials, sample video clips of the instructor’s actual lectures & practical sessions during the course conveniently saved in a **Tablet PC**.

Who Should Attend

This course provides an overview of all significant aspects and considerations of risk management in supply chain for officers, lead engineers, engineers and group leaders under contracts and procurement section of supply chain department.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Certificate(s)

- (1) Internationally recognized Wall Competency Certificates and Plastic Wallet Card Certificates will be issued to participants who completed a minimum of 80% of the total tuition hours and successfully passed the exam at the end of the course. Certificates are valid for 5 years.

Recertification is FOC for a Lifetime.

Sample of Certificates

The following are samples of the certificates that will be awarded to course participants:-



- (2) Official Transcript of Records will be provided to the successful delegates with the equivalent number of ANSI/IACET accredited Continuing Education Units (CEUs) earned during the course.

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Haward Technology Middle East
Continuing Professional Development (HTME-CPD)

CEU Official Transcript of Records

TOR Issuance Date: 20-Sep-18

HTME No. PAR10147

Participant Name: Ashraf Al Sammak

Program Ref.	Program Title	Program Date	No. of Contact Hours	CEU's
LM0012	Certificate in Risk Management Supply	September 16-20, 2018	30	3.0

Total No. of CEU's Earned as of TOR Issuance Date **3.0**

TRUE COPY


 Maricel De Guzman
 Academic Director

Haward Technology has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 1760 Old Meadow Road, Suite 500, McLean, VA 22102, USA. In obtaining this approval, Haward Technology has demonstrated that it complies with the ANSI/IACET 1-2013 Standard which is widely recognized as the standard of good practice internationally. As a result of their Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for programs that qualify under the ANSI/IACET 1-2013 Standard.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking Continuing Education Units (CEUs) in accordance with the rules & regulations of the International Association for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology is accredited by












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Certificate Accreditations


Certificates are accredited by the following international accreditation organizations:

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The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units (CEUs)** in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

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British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

Training Methodology

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:-

- 30% Lectures
- 20% Workshops & Work Presentations
- 30% Case Studies & Practical Exercises
- 20% Software, Simulators & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Mr. Pan Kidis, MBA, BSc, is a Senior Management Consultant with over 30 years of extensive experience in Administration Skills, Office Management Skills, Survey Skills, Interviewing Skills, Interpersonal Skills, Communication Skills, Negotiation Skills, Presentation Skills, Manager Skills, Supervisory & Management Skills, Counselling Skills, Leadership Skills, Office Management, Code of Conduct, Train the Trainer, Logistics & Transportation Planning Methods, Forecasting Logistics

Demands, Visual Network Model, Logistics Operations, Strategic Transport Planning, Transport System, Fleet Planning, Routing & Scheduling, Transport Cost Concepts & Elements, Costing Vehicles & Trips, Tariff Fixing, Supply Chain & Operations Management, Logistics & Production Planning, Cost Reduction Techniques, Inventory Management, Business Analysis, Risk Management, Production Management, Warehouse Management, Production Planning, Material Requirement Planning, Budgeting, Production & Shop Floor Scheduling, Cost Analysis, Database Design & Implementation, Business Administration, Production Data Acquisition & Analysis, Industrial Logistics, Process Improvement, Team Leadership & Training, Textile Manufacturing, Staff Reduction, Warehouse and Shipping. Further, he is also well-versed in Cash Flow Management, Decision Making Techniques, Production Planning & Scheduling, Production & Product Inventory Control, Inventory Analysis Tools, Stock Management Techniques, Material Handling, Process Improvement & Equipment Selection, Costing & Budgeting, Wastewater Treatment Plant Monitoring & Control, Volume Tank Measurements, Data Acquisition and Energy Conservation. He is currently the Business Analyst of Diasfalis Ltd. wherein he is responsible in the design of the proposed business model and develop and evaluate new applications.

Mr. Kidis had occupied several significant positions as the **Supply Chain Manager, Production Planning & Logistics Manager, Purchasing Office Manager, Project Manager, Assistant Dyeing Manager, Production Supervisor, Production Coordinator** and Design & Analysis Intern for various international companies such as the Hellenic Fabrics, **AKZO Chemicals Ltd.** and **EKO Refinery** and Greek Navy Force.

Mr. Kidis has a **Master** degree in **Business Administration** from the **University of Kent, UK** and a **Bachelor** degree in **Chemical Engineering** from the **Aristotle University of Thessaloniki, Greece**. Further, he is a **Certified Instructor/Trainer** and has delivered numerous trainings, courses, workshops, seminars and conferences internationally.

Course Fee

US\$ 5,500 per Delegate + **VAT**. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1

0730 – 0800	<i>Registration & Coffee</i>
0800 – 0815	<i>Welcome & Introduction</i>
0815 – 0830	PRE-TEST
0830 – 0930	<i>Forces Influencing the Global Economy</i>
0930 – 0945	<i>Break</i>
0945 – 1100	<i>Adding Value to Products</i> <i>Transformation of Raw Materials to Products and/or Services</i>
1100 – 1230	<i>Adding Value to Products</i> <i>Transformation of Raw Materials to Products and/or Services (cont'd)</i>
1230 – 1245	<i>Break</i>
1245 – 1420	<i>Approaches to Efficiently Integrate Suppliers, Manufacturers, Distributors, Warehouses & Retail Stores</i>
1420 – 1430	Recap
1430	<i>Lunch & End of Day One</i>

Day 2

0730 – 0900	<i>The Ultimate Goal of SCM</i>
0900 – 0915	<i>Break</i>
0915 – 1100	<i>Integrating Business Functions & Processes</i>
1100 – 1230	<i>Variables</i> <i>Globalization of Production and Market • Competitive Pressure • Information and Communication Technology</i>
1230 – 1245	<i>Break</i>
1245 – 1420	<i>Variables (cont'd)</i> <i>Consumer Behavior • Mass Customization and Complex Supply Chain Networks</i>
1420 – 1430	Recap
1430	<i>Lunch & End of Day Two</i>

Day 3

0730 – 0930	<i>The Understanding of Agile & Adaptable Supply Chain Networks</i>
0930 – 0945	<i>Break</i>
0945 – 1100	<i>The Understanding of Agile & Adaptable Supply Chain Networks (cont'd)</i>
1100 – 1215	<i>Benefits</i> <i>Reduced Time to Market</i>
1215 – 1230	<i>Break</i>
1230 – 1420	<i>Benefits (cont'd)</i> <i>Risk-Sharing Rank Significantly</i>
1420 – 1430	Recap
1430	<i>Lunch & End of Day Three</i>

Day 4

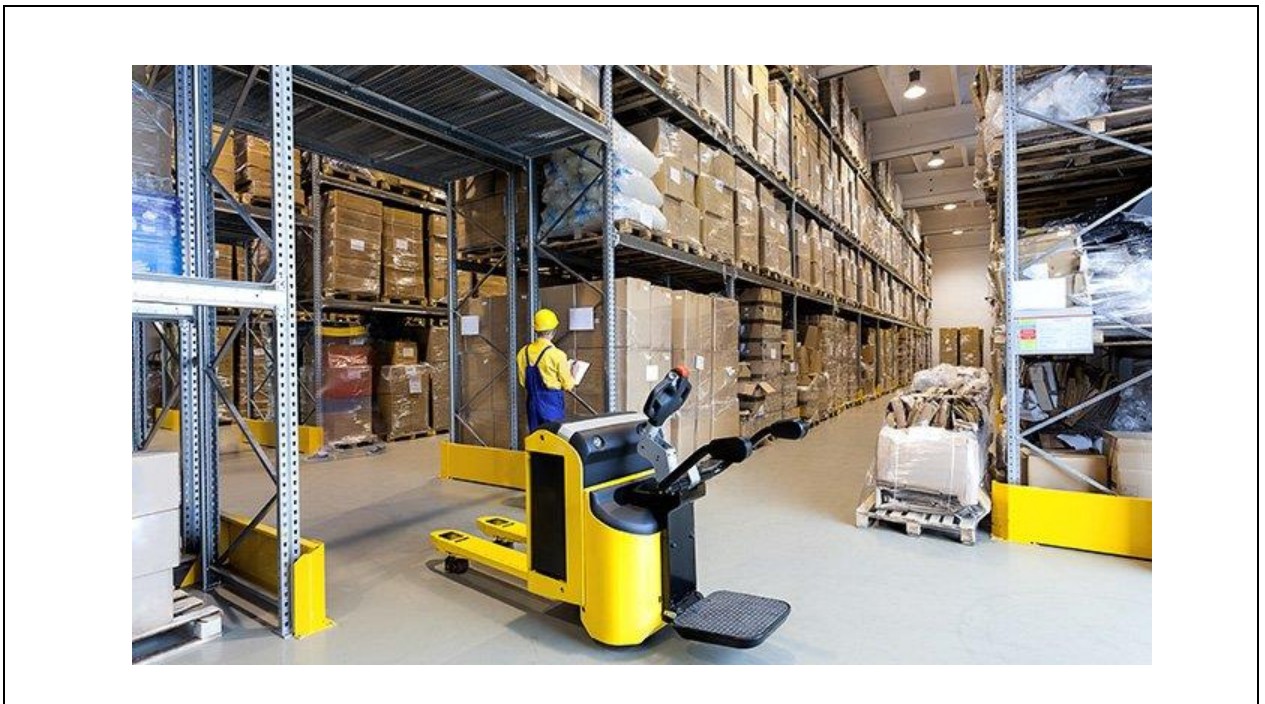
0730 – 0930	<i>A Controversy About Risk & Uncertainty in Global Supply Chains</i>
0930 – 0945	<i>Break</i>
0945 – 1100	<i>Sources of Risks & Uncertainty in Global Supply Chain</i>
1100 – 1215	<i>Sources of Risks & Uncertainty in Global Supply Chain (cont'd)</i>
1215 – 1230	<i>Break</i>
1230 – 1420	<i>Impact of Global Supply Chain Disruption Risks</i>
1420 – 1430	<i>Recap</i>
1430	<i>Lunch & End of Day Four</i>

Day 5

0730 – 0930	<i>Global Supply Chain Risks Management</i>
0930 – 0945	<i>Break</i>
0945 – 1100	<i>To Survive & Thrive in the Twenty-First Century Global Economy</i>
1100 – 1215	<i>To Survive & Thrive in the Twenty-First Century Global Economy (cont'd)</i>
1215 – 1230	<i>Break</i>
1230 – 1315	<i>Conclusions & Implications</i>
1315 – 1415	COMPETENCY EXAM
1415 – 1430	<i>Presentation of Course Certificates</i>
1430	<i>Lunch & End of Course</i>

Practical Sessions

This practical and highly-interactive course includes real-life case studies and exercises:-



Course Coordinator

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